

(Attachment G)



California Interagency Council on Homelessness

Homeless Housing, Assistance and Prevention Round 3 Application

Application Information

This Cognito platform is the submission portal for the Cal ICH HHAP-3 Application. You will be required to upload a full copy of the HHAP-3 Data Tables Template *and* enter information into the portal from specific parts of the HHAP-3 Local Homelessness Action Plan and Application Template as outlined below.

Please review the following HHAP-3 resources prior to beginning this application:

- [HHAP-3 Notice of Funding Availability \(NOFA\)](#)
- [HHAP-3 Local Homelessness Action Plan & Application Template](#) and
- [HHAP-3 Data Tables Template](#)

Application Submission for HHAP-3 Funding

Using the [HHAP-3 Local Homelessness Action Plan & Application Template](#) as a guide, applicants must provide the following information in the applicable form section (see *How to Navigate this Form*) to submit a complete application for HHAP-3 funding:

1. **Part I: Landscape Analysis of Needs, Demographics, And Funding:** the information required in this section will be provided in Tables 1, 2, and 3 of the HHAP-3 Data Tables Template file uploaded in the *Document Upload* section.
2. **Part II: Outcome Goals and Strategies for Achieving Those Goals:** the information required in this section will be provided in Tables 4 and 5 of the HHAP-3 Data Tables Template file uploaded in the *Document Upload* section, **AND** copy and pasted into the fields in the *Outcome Goals and Strategies* section of this application form.
3. **Part III: Narrative Responses:** the information required in this section will be provided by entering the responses to the narrative questions within the *Narrative Responses* section of this application form. Applicants are **NOT** required to upload a separate document with the responses to these narrative questions, though applicants may do so if they wish. The responses entered into this Cognito form will be considered the official responses to the required narrative questions.
4. **Part IV: HHAP-3 Funding Plans:** the information required in this section will be provided in Tables

6, 7 (as applicable), and 8 of the HHAP-3 Data Tables Template file uploaded in the *Document Upload* section.

5. **Evidence of meeting the requirement to agendize the information in Parts I and II at a meeting of the governing board** will be provided as a file upload in the *Document Upload* section.

How to Navigate this Form

This application form is divided into **five sections**. The actions you must take within each section are described below.

- **Applicant Information:** In this section, indicate (1) whether you will be submitting an individual or joint application, (2) list the eligible applicant jurisdiction(s), and (3) provide information about the Administrative Entity.
- **Document Upload:** In this section, upload (1) the completed HHAP-3 Data Tables Template as an Excel file, (2) evidence of meeting the requirement to agendize the local homelessness action plan and outcome goals at a regular meeting of the governing board where public comments may be received, and (3) any other supporting documentation you may wish to provide to support your application.
- **Outcome Goals and Strategies:** In this section, copy and paste your responses from Tables 4 and 5 of the completed HHAP-3 Data Tables Template.
- **Narrative Responses:** In this section, enter your responses from Part III of the HHAP-3 Local Homelessness Action Plan & Application Template.
- **Certification:** In this section, certify that the information is accurate and submit the application.

Prior to the submission deadline, you can save your progress in this application and come back to it later by clicking the save button. This will provide you with a link to the saved application, and there will be an option to email that link to the email address(es) of your choosing.

After submitting the application, you will not be able to make changes to your responses unless directed by Cal ICH staff.

I have reviewed the HHAP-3 NOFA and application template documents

Yes

I am a representative from an eligible CoC, Large City, and/or County

Yes

Applicant Information

List the eligible applicant(s) submitting this application for HHAP-3 funding below and check the corresponding box to indicate whether the applicant(s) is/are applying individually or jointly.

Eligible Applicant(s) and Individual or Joint Designation

Joint

This application represents the joint application for HHAP-3 funding on behalf of the following eligible applicant jurisdictions:

Joint Applicants Selection

Eligible Jurisdiction 1

Eligible Applicant Name

CA-613 Imperial County CoC

Eligible Jurisdiction 2

Eligible Applicant Name

Imperial County

Click + Add Eligible Jurisdiction above to add additional joint applicants as needed.

Administrative Entity Information

Funds awarded based on this application will be administered by the following Administrative Entity:

Administrative Entity

County of Imperial

Contact Person

Emmanuel Sanchez

Title

Administrative Analyst

Contact Person Phone Number

(760) 337-7833

Contact Person Email

emmanuel.sanchez@co.imperial.ca.us

Document Upload

Upload the completed [HHAP-3 Data Tables Template](#) (in .xlsx format), evidence of meeting the requirement to agendaize the local homelessness action plan and outcome goals at a regular meeting of the governing body where public comments may be received (such as a Board agenda or meeting minutes), and any other supporting documentation.

HHAP-3 Data Tables

HHAP Round 3 With Increase in Numbers.xlsx

Governing Body Meeting Agenda or Minutes

Agenda and Attachments.pdf

Optional Supporting Documents

IVCCC Special EB Meeting Agenda & Attachments 06.09.22.pdf

HHAP Round 3 With Increase in Numbers.xlsx

HHAP 3 Narrative.pdf

Narrative Responses

Copy and paste your responses to Part III. Narrative Responses from the [HHAP-3 Local Homelessness Action Plan & Application Template](#) into the form below.

Question 1

A demonstration of how the jurisdiction has coordinated, and will continue to coordinate, with other jurisdictions, including the specific role of each applicant in relation to other applicants in the region.

Question 1 Response

Imperial County is the ninth largest county in California; geographically the majority of the area is covered by desert with several cities, townships and other rural communities within the area. To coordinate and address homelessness throughout the region, local government, community leaders, profit and non-profit organizations are participating members of the Imperial County Continuum of Care (CoC). With that said, partnership and collaboration with neighboring San Diego County has been in existence for years. San Diego County agencies provide supplemental housing related services to Imperial County residents in the areas of veteran, mental health, and medical. San Diego's Regional Task Force on Homelessness continues providing HMIS support and training to the CoC and several service providers who enter data into the HMIS system.

Based on geographic and community needs, regional coordination for homeless and housing services in the region focuses on ensuring all crucial resources are accessible to people experiencing homelessness regardless of where they are geographically located. Through the procurement process and unbiased scoring and ranking system, funding sources are distributed to those agencies that provide the most needed homeless services in the community.

The Imperial Valley Continuum of Care Council (IVCCC) through its Executive Board (EB) and General Membership (GM) represents the CoC. EB members include stakeholders that represent private and public organizations, philanthropic representatives, advocates, businesses, religious affiliates, service organizations, public housing agencies, BIPOC populations, education services, those serving homeless subpopulations and lastly, a member with lived experience. The GM is comprised of individuals from a broad array of organizations that include: non-profits, public agencies, chambers of commerce, locally-owned businesses, behavioral health agencies, public health agencies, veteran affairs advocates, LGBTQ agencies, law enforcement, housing authorities, religious affiliations, education sector, crisis centers, domestic victim services providers, homeless shelters, among others.

The CoC coordinates monthly EB meetings, with topics for discussion or approval to include: planning and allocation of funds, program updates and requirements, program or project presentations, release of pertinent funding information and homeless community needs. GM are also invited to attend the EB meetings with general members of the public welcomed as well. The CoC held GM monthly meetings until April 2022; it has since moved to a quarterly schedule. During the meetings, pertinent information regarding Federal, State and local available funding information is shared with the group. Presentations from homeless services providers as well as trainings are also provided. Attendees have the opportunity to ask questions, provide comments and share relevant information of programs or upcoming events benefitting homeless individuals and subpopulations with the group. In collaboration and with the full support of the County of Imperial, the CoC also administers the majority of the homeless grant programs funds that are designated to the county and ensures services are properly delivered to individuals experiencing homelessness.

Question 2

A demonstration of the applicant's partnership with, or plans to use funding to increase partnership with:

- Local health care and managed care plans
- Public health systems
- Behavioral health
- Social services
- Justice entities
- People with lived experiences of homelessness
- Other (workforce system, services for older adults and people with disabilities, Child Welfare, education system)

Question 2 Response

The Imperial County Department of Social Services is the Administrative Entity for Imperial County's CoC and is responsible for the CoC's overall strategies to prevent homelessness. The CoC engages organizations in a community based process that works to end homelessness for all individuals and families throughout the region, to address the underlying cause of homelessness, and to lessen the impact of homelessness on individuals, families, and communities. The CoC counts with an EB that acts as a representative of relevant organizations, community members, and projects serving the homeless subpopulation. While the Administrative Entity monitors the performance of programs and establishes and monitors performance targets and metrics, the EB provides funding recommendations based on the performance data collected and evaluated, procurement process establishing criteria, among other important standards. The EB works effectively and is vastly experienced in part due to its composition, which includes a formerly homeless person, business leaders, government/law enforcement representatives, mental health advocates, victim services providers, among others.

In order to successfully utilize federal funds and perform activities, the CoC prioritizes as follows:

- Conducts an annual gap analysis of the needs and services available
- Designs, operates, and follows a collaborative process for developing funding applications
- Establishes priorities for funding projects
- Ensures consistent participation of recipients and subrecipients in the HMIS system to properly gather data that will assist in improving future program design
- Continuously evaluates outcomes of projects to ensure program goals and objectives were met

The CoC works with many organizations that are successful subrecipients of these funds who not only meet the standards and requirements of funding but also share the goals and values of the CoC. Subrecipients must be part of the general membership which ensures their participation in monthly meetings, knowledge of governance charter, and encourages involvement in the many advisory committees. Through these meetings, members continue to gain knowledge of funding opportunities, funding goals, and best practices to ensure awarded funds are utilized in the most effective manner.

As a result of the Covid-19 pandemic, the Imperial County Department of Social Services has strengthened its relationship with the Imperial County Health Department, the Imperial County Office of Emergency Services as well as the rest of the homeless service providers. During the peak of the crisis, a resource guide for homeless service providers was developed to identify how to address COVID with critical elements, recommendations, triage screening, pathways to housing, and identified support and wraparounds services. Similar guidelines were developed to ensure that the CoC was ready to mobilize efforts during any future public health emergencies. Collaboration amongst all service providers with

guidance from health agencies and organization proved to be key during public emergencies. Identifying the proper agency and/or individual to contact for guidance or assistance was pivotal in containing and reducing the transmission.

The IVCCC understands the importance of including those with lived experience in the decision-making process. As such, one of the EB members is someone who was previously homeless and is a client of a program partially funded through one of our grants. In addition, our IVCCC GM has members with lived experience who provide input during meetings regarding funding plans and implementation. There are currently active efforts to incorporate someone with lived experience into the scoring and ranking committee to ascertain that their input and experience is considered in the selection process of funding opportunities.

The CoC GM includes participation from our Local Education Agency (LEA), community college and university. The IVCCC has supported the efforts of our LEA to attain funding aimed at assisting children and families who are homeless or at risk of homelessness. The CoC has partnerships with the LEA to provide services to homeless students, specifically children who are identified as homeless that need to attend their school of origin. The CoC maintains a strong working relationship with the Foster Care Liaison to ascertain that homeless students are provided adequate educational resources. In addition, the CoC has formal agreements with Imperial Valley Regional Occupation Program (IVROP), a public educational agency for transitional housing placement through Project ACE. Project ACE Transitional Housing Placement (THP), is designed to serve homeless youth, both current and former foster youth between the ages of 18-25. Services include but are not restricted to rental assistance, on-call emergency support, housing navigation, crisis intervention, case management, educational advocacy, post-high school education training, life skills training, financial literacy, and job readiness.

The Department of Social Services (DSS) & Resources Committee jointly contribute to all IVCCC GM meetings, ensuring that member agencies are aware of & up-to-date in referral protocols, eligibility criteria, & all aspects of mainstream benefits available to individuals & families experiencing homelessness. DSS personnel are available to provide technical assistance, staff training, presentations, & other forms of support to expedite the connection of homeless individuals & families to county offices & other organizations providing mainstream benefits assistance & expanded resources, including education & training, employment preparation & referral, family support, transportation assistance, legal consultation, financial literacy training & more. In fiscal year 20/21, 38,769 children & adults were provided access to food through CalFresh. Updates on available resources & active programs are provided once a month to IVCCC members & daily on our website or via our hotline where the team serves as a navigation center, referring those in need to proper services. Data is distributed via email to partner agencies who then distribute to their network. 3. The IVCCC members include DSS eligibility program representatives, which includes Medi-Cal. In fiscal year 20/21, 75,830 children & adults received health & wellness services through Medi-Cal. Along with the DSS, CoC membership includes reps from healthcare management plans & two local hospitals & several clinics. 4. The CoC works with program managers & analysts to update program guidelines to ensure effective use of available resources. Hotline Center staff keeps abreast of program changes to ensure eligible participants are properly connected to the assistance they need & qualify for to include Medicaid.

The Imperial County Department of Social Services also oversees the Family Justice Center and works collectively with Victim Witness staff from the Imperial County Districts Attorney's Office who have been assigned to the department. The Family Justice Center staff actively works with our homeless hotline staff and provides referrals of victims of domestic violence who are in need of services.

The Imperial County Department of Social Services also oversees Child Welfare and the CoC has met with Executive Leadership to discuss CoC services and housing vouchers for families in the Child Welfare System to ensure referrals are made when necessary.

The IVCCC's Education, Training and Employment Committee works on developing strategies to increase employment access and income. The committee also helps identify and gather the following: resource information from local agencies with services, employment and nonemployment cash resources, training, education and employment opportunities, and create a resource list for homeless individuals. The Committee forms linkages with government offices to ensure a streamlined process for obtaining entitlement incomes and non-cash resources for individuals to increase their incomes and achieve stability in housing. They also coordinate the provision of information and referral resources for all CoC members. Additionally, the Workforce and Economic Development Department is an active participant in our CoC by attending monthly meetings and as subgrantees to our grants. This department is comprised of community leaders representing private industries, nonprofits, and public agencies and oversees public investment in employment and training programs.

The primary resource for employment services to participants of all IVCCC programs are the America's Jobs Centers of California in Brawley, Calexico, Calipatria, El Centro and Winterhaven. Each of these One Stop Centers, which are under the Workforce Development Board, provides a system through which employment-related services and training are provided via a comprehensive line-up of employment and training services, including help with resume writing, interviewing skills, employment readiness workshops, finding job openings, training programs, and much more. The centers provide vocational training and placement assistance with employers throughout Imperial County. The IVCCC will continue to advocate to increase partnership and collaborative opportunities with partner agencies such as this program to refer homeless or at risk of homeless individuals to available opportunities. With the Workforce Development Board being an active participant in our CoC by attending monthly meetings and as subgrantees to our grants, training and job placement continues to increase amongst the vulnerable population. This department is comprised of community leaders representing private industry, nonprofits, and public agencies and oversees public investment in employment and training programs. The Workforce Development Board continues to oversee and allocate funding towards training programs that strengthen the local job seekers' skills so that they meet the workforce needs of Imperial County.

The IVCCC through the Education, Training and Employment, Mainstream Resources and CES Committees will continue to advocate to increase partnership and collaborative opportunities with partnering agencies that offer services for homeless individuals and help increase their non-employment cash income. The IVCCC continues to create and strengthen partnerships with local employment and training agencies to ensure a streamlined process for obtaining entitlement incomes and non-cash resources. In addition to employment preparation and placement services, noncash resources include CalFresh and food bank programs, healthcare insurance enrollment assistance, referral to affordable transportation options and other essential services to allow people experiencing homelessness to increase their incomes and achieve stability in housing. The current CES system connects participants to benefits via the screening process. In fiscal year 2020/2021, the Department of Social Services provided the following non-employment cash income: 3,459 households provided with emergency CalFresh benefits, 3,395 people received CalWORKs benefits, 38,769 children and adults were provided access to healthy food through CalFresh and 75,830 children and adults received health and wellness services through Medi-Cal. Cal Works and Adult Protective services staff also coordinate with CoC staff when there is a parent or a senior who is in need of housing services. This collaboration helps to facilitate housing for those individuals who are experiencing homelessness or are at risk of homelessness.

Question 3

A description of specific actions the applicant will take to ensure racial and gender equity in service delivery, housing placements, and housing retention and changes to procurement or other means of affirming racial and ethnic groups that are overrepresented among residents experiencing homelessness have equitable access to housing and services.

Note: These actions should be aligned with the equity-focused Outcome Goals and related strategies described in previous Parts, but should not need to be limited to those strategies.

Question 3 Response

The CoC reviewed the 2020 U.S. Census which indicates that 90% of the population in Imperial County is White, 3.3% is Black or African American, 2.5% is American Indian or Alaska Native, 2.1% is Asian, .02% is Native Hawaiian or Pacific Islander and 1.7% of the population is made up of two or more races. In terms of ethnicity, 85% of the population is Hispanic or Latino and 10% of the population is White alone, not Hispanic or Latino. We then compared this data to the racial and ethnic demographics of the unsheltered homeless population counted during the 2020 Point in Time (PIT) count (last complete count). The data shows that there were 1,334 unsheltered homeless individuals in 2020. Those who identified as White, made up 91% of the individuals, 3.9% were Black or African American, 3% were American Indian or Alaska Native, less than 1% were Asian and less than 1% were Native Hawaiian or Other Pacific Islander. In terms of ethnicity, 17% of the unsheltered homeless population identified as Hispanic or Latino and 83% as Non-Hispanic or Latino. As demonstrated by the data, the racial demographics of those unsheltered homeless individuals are very similar to the overall racial demographics of the entire county population. However, there is a significant reversal in numbers in regards to ethnicity. The data clearly shows that those unsheltered homeless individuals who identify as Non-Hispanic or Latino outnumber 4 to 1 those who identify as Hispanic or Latinos. It is also important to note that out of 58 counties in California, Imperial County has the lowest percentage (10.4%) of White Non-Hispanic or Latino population with Los Angeles County coming in with the second lowest at 26.1%.

To confirm the information above, the CoC reviewed the local data within HUD's CoC Racial Equity Analysis Tool (Version 2.1) which utilizes 2019 PIT data and the American Community Survey Data to conduct an analysis of racial and ethnic disparities among people experiencing homelessness. As per the graph shown below, the tool clearly shows that even though 90% of individuals that live in poverty in Imperial County are Hispanics/Latinos and the remaining 10% are Non-Hispanic or Latino, the majority of those experiencing unsheltered homelessness (74%) identify as Non-Hispanic or Latino.

After careful evaluation of the PIT data collected over the last couple of years, we determined that the significant number of individuals who live in an old abandoned military base known as Slab City, are heavily impacting the homeless count numbers. The number of people living in Slab City accounts for over 60% of our total unsheltered homeless population in Imperial County and more specifically over 95% of these individuals identify as White Non-Hispanic. These individuals live there on a temporary basis and they do not necessarily seek homeless services, as they do not consider themselves homeless because they choose to live in this location. Due to these circumstances, our White, Non-Hispanic population seems to be disproportionately impacted when it comes to homelessness and negatively affects the rate this population accesses homeless services. Ensuring this population has equitable access to services (if they ultimately choose to participate/enroll) will be one of the target goals the CoC sets for itself.

Current Racial/Gender Equity Goals.

Over the last few months, the CoC has participated in trainings and exercises that were provided by the CA REAL Consulting Group in order to develop local SMARTIE goals that would help us address racial disparities and racial equity. The three SMARTIE goals identified below will guide the rest of our strategies that target specific populations or gender equity goals.

Goal 1: To further our efforts to equitably serve our unrepresented and marginalized populations, we will target partner agencies and other organizations that represent previously nonparticipating BIPOC populations to participate in our CoC by November 30, 2022. To reach this goal, by August 31, 2022, the CoC will extend an invitation to additional faith-based organizations, churches as well as local social justice organization(s).

Goal 2: We will reach out and work with our local school districts and Imperial County Office of Education, targeting unrepresented students/members of our BIPOC community to ensure those students/members are provided with information of homeless services that are available, so that the information may be shared with their parents/guardians. This goal has a target date of August 17, 2023.

Goal 3: By no later than August 31, 2022, the CoC will ensure all RFPs set to be released include as a condition that the agency/organization applying for funding submits their equal access and non-discriminating policies as part of the application and the CoC will ensure that future scoring and ranking evaluation committee members come from racially diverse populations.

Specific Actions to Address Equity-Focused Outcome Goals

In order to develop equity-focused outcome goals, the CoC analyzed the baseline data (2018-2020) that was provided by Cal ICH for population groups and has determined there are a few areas where racial and/or gender equity can be improved. These include:

- The delivery of services to underserved populations – The CoC has identified that male unsheltered homeless individuals access services at lower rates than females. Furthermore, the data shows that Non-Hispanic individuals but more specifically White Non-Hispanic or Latino individuals are accessing services at about five times lower than White Hispanic individuals. The CoC believes that focusing additional efforts to reach this population, who mostly live in Slab City, through different mechanisms such as street outreach and school outreach services will allow individuals the opportunity to become aware of available homeless service programs that can eventually lead them to exit homelessness. The CoC will also focus on ensuring street outreach is being provided to homeless males throughout the county in an attempt to provide services amongst all genders. The CoC will carefully evaluate quarterly data to ensure progress is being made after these services are rendered. This data collection will be extremely important, as individuals living in Slab City are difficult to reach and the CoC wants to ensure funds are being utilized on positive outcomes.
- Equitable housing placements within racial and gender populations – The CoC has also identified that amongst those individuals who accessed services (2019, 2020) and ultimately successfully exited to permanent housing, those who are Black or African American had a low or completely unsuccessful exit into permanent housing. It is important to note that based on our county's racial demographics, any other race outside of White is a small percentage of the total. However, not having successful exits from Blacks or African Americans during those two years is a statistic that the CoC will focus on improving. In 2018, the successful exits of that population accessing services was 58%. Because the sample size of this population is very small, the CoC is waiting on Cal ICH to release the 2021 HDIS annual report as well as at least two quarterly reports so that it can evaluate if the successful exits of Blacks or African Americans are in par with the rest of the racial groups. If they are not, the CoC will schedule a meeting with service providers to identify issues and develop strategies to ensure we are equitably serving all groups.
- Housing retention and changes to procurement or other means to ensure equitable access to housing services – The CoC evaluated the data provided of those individuals who returned to homelessness within six months of exiting homelessness to permanent housing and has determined that based on the data collected in year 2020, males are approximately two times likelier to return to homelessness. The numbers were even greater in 2018 and 2019. Unfortunately, due to the racial demographics of those accessing services, the CoC was unable to determine whether there is a disparity between different races who returned to homelessness. The CoC will evaluate the quarterly data that will be provided by Cal ICH to determine if there continues to be a gender disparity and/or a racial disparity. If data results within the first two quarters of data received show no improvement, the CoC will schedule a meeting with service providers to work on strategies and mechanisms that can assist in preventing males from returning to homelessness.

Question 4

A description of how the applicant will make progress in preventing exits to homelessness from institutional settings, including plans to leverage funding from mainstream systems for evidence-based housing and housing-based solutions to homelessness.

Note: Such mainstream systems could include:

- Physical and behavioral health care systems and managed care plan organizations
- Public health system
- Criminal legal system and system for supporting re-entry from incarceration
- Child welfare system
- Affordable housing funders and providers
- Income support programs
- Education system
- Workforce and employment systems
- Other social services and human services systems

Question 4 Response

The IVCCC's primary goal is to make homelessness rare, brief and non-recurring. In order to achieve this goal, the CoC works in collaboration with numerous agencies and organizations that strategically utilize existing programs and resources to ensure individuals are equitably served regardless of their race, sex, gender, nationality, religion, age, disability, sexual orientation, as well as current or prior living situation all while implementing a housing first approach. The CoC will continue working with agencies and organizations that oversee projects and/or programs that provide direct or indirect services to individuals and families who can potentially fall into homelessness without proper diversion or homeless prevention services. The CoC will continue to share amongst all EB and GM new or relevant homeless assistance and prevention program information that individuals and organizations can tap into when they are in need of assistance.

Understanding that homeless funds as well as housing stock is extremely limited, the CoC must leverage funding in coordination with other agencies and organizations to maximize services. As an example, the CoC has worked and continues to work with our local Housing Authority to ensure the 156 Emergency Housing Vouchers (EHVs) issued locally are being utilized to assist homeless or at risk of homeless individuals including those fleeing or attempting to flee from domestic violence, dating violence, sexual assault or human trafficking. As of June 14, 2022, the Imperial Valley Housing Authority (IVHA) has 50% of the EHV vouchers under lease, which ranks our housing authority 14 out of 71 in the State. In addition, another 51 vouchers have been issued to individuals and families who are seeking a place to lease. Due to the success of this program and need for additional assistance, IVHA and the CoC have joined efforts in their pursuit for Veteran Affairs Supportive Housing (VASH) vouchers which can further assist our veteran populations in need. The San Diego Veteran Affairs Office is currently reviewing this request and we are waiting on a response.

As per the CoC EB's direction, the proposed HHAP Round 3 funds are expected to be utilized in promising and evidence-based practices such as outreach programs, rapid-rehousing programs and permanent housing such as affordable housing or permanent supportive housing which would be supported through coordinated services such as access to workforce, education and training programs. As the CoC continues

to develop and ultimately implement its Coordinated Entry System, institutions such as health departments, behavioral health agencies, social services department, probation department and others will continue to collaborate to divert and prevent individuals from entering homelessness after their exit.

Question 5

Specific and quantifiable systems improvements that the applicant will take to improve the delivery of housing and services to people experiencing homelessness or at risk of homelessness, including, but not limited to, the following:

(I) Capacity building and workforce development for service providers within the jurisdiction, including removing barriers to contracting with culturally specific service providers and building the capacity of providers to administer culturally specific services.

(II) Strengthening the data quality of the recipient's Homeless Management Information System.

(III) Increasing capacity for pooling and aligning housing and services funding from existing, mainstream, and new funding.

(IV) Improving homeless point-in-time counts.

(V) Improving coordinated entry systems to strengthen coordinated entry systems to eliminate racial bias, to create a youth-specific coordinated entry system or youth-specific coordinated entry access points, or to improve the coordinated entry assessment tool to ensure that it contemplates the specific needs of youth experiencing homelessness.

Question 5 Response

In order to improve quantifiable systems in place, the CoC will continue its efforts on refining the data that is collected and entered into HMIS. This includes all entries and exits into homeless services programs the CoC has oversight on. As it has done over the past year, the CoC will continue collaborating with San Diego's Regional Task Force on Homelessness team to provide on-boarding services to new staff and additional training that can support our grant recipients navigate through the system while ensuring data is accurately being collected and entered. The CoC is also planning to meet with all service providers to discuss the importance of accurate data collection and the implications that come along when data is missed. The CoC will also be launching a new version of its Coordinated Entry System that has strategically been developed with the help and oversight of Population Change, HUD representatives, homeless services providers and the CoC. Through coordinated entry, the IVCCC will ensure that the highest need, most vulnerable households in the community are prioritized for services and that the housing and supportive services in the system are used as efficiently and effectively as possible while considering youth and their specific needs.

Every year the CoC evaluates the current and previous strategies in order to improve the homeless point-in-time counts. The Annual Point-in-Time (PIT) efforts are led by a committee of volunteers who plan and coordinate the operation. Led by the Imperial County CoC, Imperial County conducts the sheltered and unsheltered count on a yearly basis. Although HUD requires an unsheltered count every two years, the local CoC conducts the count each year, demonstrating the commitment to understanding the community needs which in turn assists in program services with the goal of ending homelessness.

In preparation for the 2022 count, the PIT committee enhanced its volunteer training methodology. The committee improved their training process to include videos of previous PIT interviews with unsheltered members of the community (with their approval). The enhanced training allowed our volunteers to understand the purpose and importance of the PIT count. Furthermore, the training underscored the

importance of collecting responses to the survey questions. The training was utilized as a reference guide for new committee members and trainees. The PIT Committee is composed of several members that have extensive experience in conducting the PIT count and their expertise was critical in the completion of the count. The PIT committee also developed a form that provided helpful tips and reminders to volunteers on how to properly conduct a full interview and observation survey. In the months leading to the PIT count, the AE worked with ESRI on a weekly basis to update the phone-based application that aided during the count. Imperial County was able to fully implement the use of a GIS phone-based application. The application was utilized when conducting both full interviews and observations surveys. The usage of the phone application also known as "Survey 123" was a great success. Overall, the volunteers enjoyed using the application, and the data that we received from ESRI as a result of the count was clean and sufficiently organized for our needs.

The committee met in the days following the count to discuss lessons-learned and identify improvements that can be implemented for future counts. Some of those improvements include:

- Financial incentives for volunteers - funding eligibility for these types of expenses has been identified. The incentives will allow for volunteers to attend additional training. The training aspect of the entire operation is critical in order to increase the number of full interviews obtained during the count compared to observation surveys. The higher the number of full interview we perform, the better data we receive as to the demographics and sub populations of our community.
- Financial incentives for participants - provide \$5 incentive for those responding to the survey. This can be a meal card to a fast food restaurant
- Increase volunteer count to divide areas into smaller subareas - this approach will allow for sufficient time to canvass an entire area to ensure every single person or structure is identified. Since the count is conducted within a specific amount of time, this will be essential in improving the overall count.
- Volunteer team design - pre-identify density areas and assign most experienced volunteers to high density areas.
- Increase connection and collaboration with the network of organizations, agencies and other stakeholders that work on a daily basis with the homeless community. These organizations have an established relationship with those we target during the count, thus increasing the chances of obtaining a full survey.
- Use targeted approaches to increase the number of volunteers, particularly those who are racially diverse and/or those with lived experiences of homelessness.
- Redesign the survey to reduce the time it takes a volunteer to obtain information but at the same time ensure data gathered includes the required data that needs to be reported.
- Develop a year-long strategy to implement in Slab City. This unique area within our community is historically difficult to count because most of the residents choose to live there. The proposed strategy will identify recurring visits to the community to establish a relationship with the residents. The improved relationship will allow for an increase in participation during the count that will ensure we obtain as many full interviews as possible. The more information gathered, the higher the opportunity to understand why these individuals choose to live in the area and hopefully develop programs to assist in moving them out of homelessness.
- Throughout the year, build greater awareness about the purpose of the count to foster community buy-in. Create a campaign that will be shared throughout the community leading up to the count. Produce clear messaging and maintain consistency within the CoC in communicating with stakeholders and community members.
- Divide roles and responsibilities among outreach agencies leveraging their strengths. A variety of agencies with unique skills will be identified and relationships developed with agencies not currently involved in the process. The skills of each agency will be leveraged, with tasks delegated to utilize their strengths (e.g., recruiting volunteers, access to media for communication).

The CoC continues to focus its efforts in exiting homeless individuals into permanent housing by not only working in collaborations with the local housing authorities with the issuance of Emergency Housing

Vouchers but also investing funds towards the delivery of permanent housing through HHAP funds received. The CoC understands there is a high need for rapid rehousing, homeless prevention, emergency shelters and permanent housing and it continues to carefully balance funds in order to minimize homelessness while finding permanent solutions.

Question 6

Evidence of connection with the local homeless Coordinated Entry System.

Question 6 Response

All programs operating in Imperial County, California that receive funding from either the Continuum of Care grant program or the Emergency Solutions Grant (either as a subgrantee of Imperial County or through the State of California) are required to participate in Imperial County's coordinated entry process.

The coordinated entry process is Imperial County's approach to organizing and providing services and assistance to people experiencing a housing crisis through the IVCCC. Coordinated entry is a consistent, streamlined process for accessing the resources available in the homeless crisis response system. Through coordinated entry, the IVCCC ensures that the highest need, most vulnerable households in the community are prioritized for services and that the housing and supportive services in the system are used as efficiently and effectively as possible.

People who are seeking homeless services are directed to defined entry points, assessed in a uniform and consistent manner, prioritized for housing and services, and then linked to available interventions. Each participant's acuity level and housing needs are aligned with a set of service and program strategies that represent the appropriate intensity and scope of services needed to resolve the housing crisis.

The IVCCC's coordinated entry process standardizes connection to the most critical resources in our community and expedites permanent housing for people experiencing homelessness. The guiding principles for the coordinated entry process include:

1. **Person-Centered:** IVCCC will operate with a person-centered approach that promotes client choice and person-centered outcomes.
2. **No Side Doors:** Providers must only enroll participants who have been assessed and referred via the IVCCC process.
3. **Streamlined Process:** IVCCC will ensure that participants quickly receive access to the most appropriate housing and resources available.
4. **Trauma-Informed:** IVCCC will reduce the stress of the being homeless by limiting assessments and interviews to only the most pertinent information necessary to resolve the participant's immediate housing crisis.
5. **Cultural Competencies:** IVCCC will incorporate cultural and linguistic competencies in all engagement, assessment and referral coordination activities.
6. **Standardized Assessment:** IVCCC will implement standardized assessment tools and practices to determine the severity of the participant's needs and the best referral strategies.
7. **Housing First:** In the Housing First philosophy, housing is not contingent on compliance with services. Instead, participants must comply with a standard lease agreement and are offered the services and supports necessary to maintain housing successfully.
8. **Mainstream Service Coordination:** IVCCC will integrate mainstream service providers into the system, including local Public Housing Authorities and programs for veteran services.
9. **Homeless Management Information System (HMIS):** IVCCC will utilize HMIS for the purposes of managing participant information and facilitating quick access to available CoC.

All CoC projects in the IVCCC coordinated entry system must include a strategy to ensure CoC resources and coordinated entry system resources are available to all people regardless of race, color, national

origin, religion, sex, age, familial status, disability, actual or perceived sexual orientation, gender identity, or marital status. Special outreach to people who identify with one or more of these attributes ensure the coordinated entry system is accessible to all people.

All CoC projects in IVCCC's coordinated entry system must ensure that all people in different populations throughout the geographic area, including people experiencing chronic homelessness, veterans, families with children, youth, and survivors of domestic violence, have fair and equal access to the coordinated entry process, regardless of the location or method by which they access the crisis response system.

Projects in the coordinated entry system must document steps taken to ensure effective communication with people with disabilities. Access points must be accessible to people with disabilities, including physical locations for people who use wheelchairs, as well as people who are the least likely to access homeless assistance.

Providers must also take reasonable steps to offer coordinated entry process materials and instructions in multiple languages to meet the needs of minority, ethnic, and groups with limited English proficiency (LEP). Consistent with federal guidance from HUD published on January 22, 2007, those receiving funding for homeless services from the IVCCC, ESG, Imperial County, and other state and federal sources must have a written policy in place regarding fair access to services for participants who do not wish to or are not able to communicate in English. This policy must establish reasonable steps that will be taken to provide meaningful access to services for non-English speaking participants. The IVCCC, in reviewing HUD guidance, interprets meaningful access to mean that participants who do not speak English will not experience substantial differences in their access to homeless services or housing.

The IVCCC approved the initial Policies and Procedures on the date of this document. Annually, the IVCCC approves any updates as recommended by the IVCCC Coordinated Entry Committee and confirmed by the IVCCC Executive Board.

IVCCC, ESG, Imperial County, or other state and federal sources are required to participate in the IVCCC's coordinated entry process. Participation means maintaining and adhering to these policies and procedures as they apply to each provider type per the descriptions in this document. Other service providers are strongly encouraged to participate in the IVCCC's CE process. Service providers are also required to participate in coordinated entry planning and coordination meetings such as case conferencing and in other ways as described in this document.

Certification

I certify that all information included in this Application is true and accurate to the best of my knowledge.

Yes

Table 1. Landscape Analysis of Needs and Demographics

	People Experiencing Homelessness	Source and Date Timeframe of Data
Population and Living Situations		
TOTAL # OF PEOPLE EXPERIENCING HOMELESSNESS	1527	HUD 2020 PIT Count
# of People Who are Sheltered (ES, TH, SH)	193	HUD 2020 PIT Count
# of People Who are Unsheltered	1334	HUD 2020 PIT Count
Household Composition		
# of Households without Children	1078	HMIS Data 7/1/2020 to 7/1/2021 This includes Households without Children and Single Adults.
# of Households with At Least 1 Adult & 1 Child	203	HMIS Data 7/1/2020 to 7/1/2021
# of Households with Only Children	7	HMIS Data 7/1/2020 to 7/1/2021 This includes Households with only children and Single Child Households
Sub-Populations and Other Characteristics		
# of Adults Who are Experiencing Chronic Homelessness	69	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults Who are Experiencing Significant Mental Illness	137	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults Who are Experiencing Substance Abuse Disorders	7	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults Who are Veterans	65	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults with HIV/AIDS	0	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults Who are Survivors of Domestic Violence	99	HDIS Data from 7/1/2020 to 6/30/2021
# of Unaccompanied Youth (under 25)	79	HMIS Data 7/1/2020 to 7/1/2021
# of Parenting Youth (under 25)	34	HMIS Data 7/1/2020 to 7/1/2021
# of People Who are Children of Parenting Youth	63	HMIS Data 7/1/2020 to 7/1/2021
Gender Demographics		
# of Women/Girls	676	HDIS Data from 7/1/2020 to 6/30/2021
# of Men/Boys	1063	HDIS Data from 7/1/2020 to 6/30/2021
# of Unknown	15	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Transgender	0	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Gender Non-Conforming	0	HDIS Data from 7/1/2020 to 6/30/2021
Ethnicity and Race Demographics		
# of People Who are Hispanic/Latino	949	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Non-Hispanic/Non-Latino	268	HDIS Data from 7/1/2020 to 6/30/2021
# of People with Unknown Ethnicity	537	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Black or African American	71	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Asian	5	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are American Indian or Alaska Native	21	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Native Hawaiian or Other Pacific Islander	4	HDIS Data from 7/1/2020 to 6/30/2021
# of People with Unknown Race	627	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are White	1019	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Multiple Races	7	HDIS Data from 7/1/2020 to 6/30/2021

Table 2. Landscape Analysis of People Being Served

	Permanent Supportive Housing (PSH)	Rapid Rehousing (RRH)	Transitional Housing (TH)	Interim Housing or Emergency Shelter (IH / ES)	Diversion Services and Assistance (DIV)	Homelessness Prevention Services & Assistance (HP)	Other: [Street Outreach]	Other: [Homeless Prevention]	Other: [Services Only]	Total	Source(s) and Timeframe of Data
Household Composition											
# of Households without Children	0	148	4	369	0	0	398	99	432	1450	HMIS Data from 7/1/2020 to 7/1/2021
# of Households with At Least 1 Adult & 1 Child	0	187	3	12	0	0	2	1	4	209	HMIS Data from 7/1/2020 to 7/1/2021
# of Households with Only Children	0	0	0	4	0	0	2	0	3	9	HMIS Data from 7/1/2020 to 7/1/2021
Sub-Populations and Other Characteristics											
# of Adults Who are Experiencing Chronic Homelessness	0	17	0	19	0	0	16	0	34	86	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults Who are Experiencing Significant Mental Illness	0	21	0	108	0	0	5	4	4	142	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults Who are Experiencing Substance Abuse Disorders	0	0	0	2	0	0	5	0	4	11	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults Who are Veterans	0	46	0	10	0	0	8	8	15	87	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults with HIV/AIDS	0	0	0	0	0	0	0	0	0	0	HDIS Data from 7/1/2020 to 6/30/2021
# of Adults Who are Survivors of Domestic Violence	0	87	3	5	0	0	0	0	4	99	HDIS Data from 7/1/2020 to 6/30/2021
# of Unaccompanied Youth (under 25)	0	25	0	23	0	0	15	7	26	96	HMIS Data from 7/1/2020 to 7/1/2021
# of Parenting Youth (under 25)	0	38	2	0	0	0	0	0	0	40	HMIS Data from 7/1/2020 to 7/1/2021
# of People Who are Children of Parenting Youth	0	54	5	0	0	0	0	0	0	59	HMIS Data from 7/1/2020 to 7/1/2021
Gender Demographics											
# of Women/Girls	0	417	9	91	0	0	76	55	125	773	HDIS Data from 7/1/2020 to 6/30/2021
# of Men/Boys	0	368	4	298	0	0	344	45	332	1391	HDIS Data from 7/1/2020 to 6/30/2021
# of Unknown	0	10	0	1	0	0	0	0	4	15	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Transgender	0	0	0	0	0	0	0	0	0	0	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Gender Non-Conforming	0	0	0	0	0	0	0	0	0	0	HDIS Data from 7/1/2020 to 6/30/2021
Ethnicity and Race Demographics											
# of People Who are Hispanic/Latino	0	307	12	261	0	0	309	63	301	1253	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Non-Hispanic/Non-Latino	0	70	0	83	0	0	81	12	104	350	HDIS Data from 7/1/2020 to 6/30/2021
# of People with Unknown Ethnicity	0	418	1	46	0	0	30	25	56	576	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Black or African American	0	21	0	18	0	0	13	1	34	87	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Asian	0	1	0	1	0	0	1	0	3	6	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are American Indian or Alaska Native	0	4	0	2	0	0	10	0	14	30	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Native Hawaiian or Other Pacific Islander	0	2	0	1	0	0	1	0	0	4	HDIS Data from 7/1/2020 to 6/30/2021
# of People with Unknown Race	0	479	2	40	0	0	34	56	59	670	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are White	0	284	11	326	0	0	360	42	348	1371	HDIS Data from 7/1/2020 to 6/30/2021
# of People Who are Multiple Races	0	4	0	2	0	0	1	1	3	11	HDIS Data from 7/1/2020 to 6/30/2021

Table 3. Landscape Analysis of State, Federal and Local Funding

Funding Program <i>(choose from drop down opt ons)</i>	F sca Year <i>(select all that apply)</i>	Total Amount Invested into Homelessness Interventions	Funding Source*	Intervention Types Supported with Funding <i>(select all that apply)</i>	Brief Description of Programming and Services Provided	Populations Served <i>(please x the appropriate popu at on[s])</i>																
Project Roomkey and Rehousing - via CDSS	FY 2021-2022	\$ 75,609.00	State Agency	Non-Congregate Shelter/ Interim Housing	To conduct COVID-19 prevention and containment efforts to reduce the spread of COVID-19 among the targeted homeless population by providing temporary non-congregate shelter, basic case management services, coordinated care based on the participant's respective needs, rental assistance and housing navigation to current or former program participants.	<table border="1"> <tr> <td colspan="4">TARGETED POPULATIONS <i>(please "x" all that apply)</i></td> </tr> <tr> <td>People Exp Chronic Homelessness</td> <td>Veterans</td> <td></td> <td>Parenting Youth</td> </tr> <tr> <td>People Exp Severe Mental Illness</td> <td>People Exp HIV/ AIDS</td> <td></td> <td>Children of Parenting Youth</td> </tr> <tr> <td>People Exp Substance Abuse Disorders</td> <td>Unaccompanied Youth</td> <td>X</td> <td>High Risk Pop. (65+ or underlying health condition)</td> </tr> </table>	TARGETED POPULATIONS <i>(please "x" all that apply)</i>				People Exp Chronic Homelessness	Veterans		Parenting Youth	People Exp Severe Mental Illness	People Exp HIV/ AIDS		Children of Parenting Youth	People Exp Substance Abuse Disorders	Unaccompanied Youth	X	High Risk Pop. (65+ or underlying health condition)
	TARGETED POPULATIONS <i>(please "x" all that apply)</i>																					
	People Exp Chronic Homelessness			Veterans				Parenting Youth														
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People Exp Substance Abuse Disorders	Unaccompanied Youth	X	High Risk Pop. (65+ or underlying health condition)																			
	Rental Assistance																					
	Administrative Activities																					
Continuum of Care Program (CoC) - via HUD	FY 2021-2022	\$ 88,000.00	Federal Agency	Systems Support Activities	CAP II - Funding of CES Coordinator responsible for managing day-to-day functions of CES to include: prioritization list, assist with matching participant to available housing resources, communication referrals, facilitating case conference meetings, monitoring CES activity, and prepare monitoring and evaluation reports and changes into the HHMS system to incorporate required CES elements as well as support staff to help implement and oversee the CES on behalf of the Imperial County CoC.	<table border="1"> <tr> <td colspan="4">TARGETED POPULATIONS <i>(please "x" all that apply)</i></td> </tr> <tr> <td>People Exp Chronic Homelessness</td> <td>Veterans</td> <td></td> <td>Parenting Youth</td> </tr> <tr> <td>People Exp Severe Mental Illness</td> <td>People Exp HIV/ AIDS</td> <td></td> <td>Children of Parenting Youth</td> </tr> <tr> <td>People Exp Substance Abuse Disorders</td> <td>Unaccompanied Youth</td> <td></td> <td>Other <i>(please enter here)</i></td> </tr> </table>	TARGETED POPULATIONS <i>(please "x" all that apply)</i>				People Exp Chronic Homelessness	Veterans		Parenting Youth	People Exp Severe Mental Illness	People Exp HIV/ AIDS		Children of Parenting Youth	People Exp Substance Abuse Disorders	Unaccompanied Youth		Other <i>(please enter here)</i>
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	People Exp Severe Mental Illness			People Exp HIV/ AIDS				Children of Parenting Youth														
People Exp Substance Abuse Disorders	Unaccompanied Youth		Other <i>(please enter here)</i>																			
	Administrative Activities																					
Continuum of Care Program (CoC) - via HUD	FY 2021-2022	\$ 39,549.00	Federal Agency	Administrative Activities	Program evaluation and monitoring, annual preparation of CoC application, CoC year-round planning activities	<table border="1"> <tr> <td colspan="4">TARGETED POPULATIONS <i>(please "x" all that apply)</i></td> </tr> <tr> <td>People Exp Chronic Homelessness</td> <td>Veterans</td> <td></td> <td>Parenting Youth</td> </tr> <tr> <td>People Exp Severe Mental Illness</td> <td>People Exp HIV/ AIDS</td> <td></td> <td>Children of Parenting Youth</td> </tr> <tr> <td>People Exp Substance Abuse Disorders</td> <td>Unaccompanied Youth</td> <td></td> <td>Other <i>(please enter here)</i></td> </tr> </table>	TARGETED POPULATIONS <i>(please "x" all that apply)</i>				People Exp Chronic Homelessness	Veterans		Parenting Youth	People Exp Severe Mental Illness	People Exp HIV/ AIDS		Children of Parenting Youth	People Exp Substance Abuse Disorders	Unaccompanied Youth		Other <i>(please enter here)</i>
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	People Exp Severe Mental Illness			People Exp HIV/ AIDS				Children of Parenting Youth														
People Exp Substance Abuse Disorders	Unaccompanied Youth		Other <i>(please enter here)</i>																			
Other <i>(please enter funding source)</i>	FY 2021-2022	\$ 1,052,999.00	State Agency	Rental Assistance	CESH I - Expires August 28, 2024. Rental assistance, housing relocation and stabilization services, operating support for emergency housing interventions, systems support, develop or update a CES, development of a plan addressing actions within service area.	<table border="1"> <tr> <td colspan="4">TARGETED POPULATIONS <i>(please "x" all that apply)</i></td> </tr> <tr> <td>People Exp Chronic Homelessness</td> <td>Veterans</td> <td></td> <td>Parenting Youth</td> </tr> <tr> <td>People Exp Severe Mental Illness</td> <td>People Exp HIV/ AIDS</td> <td></td> <td>Children of Parenting Youth</td> </tr> <tr> <td>People Exp Substance Abuse Disorders</td> <td>Unaccompanied Youth</td> <td></td> <td>Other <i>(please enter here)</i></td> </tr> </table>	TARGETED POPULATIONS <i>(please "x" all that apply)</i>				People Exp Chronic Homelessness	Veterans		Parenting Youth	People Exp Severe Mental Illness	People Exp HIV/ AIDS		Children of Parenting Youth	People Exp Substance Abuse Disorders	Unaccompanied Youth		Other <i>(please enter here)</i>
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People Exp Substance Abuse Disorders	Unaccompanied Youth		Other <i>(please enter here)</i>																			
	Outreach and Engagement																					
	Diversion and Homelessness Prevention																					
	Administrative Activities																					
Other <i>(please enter funding source)</i>	FY 2021-2022	\$ 627,542.00	State Agency	Rental Assistance	CESH II - Expires April 3, 2025. Rental assistance, housing relocation, stabilization services, housing subsidies, operating support for emergency housing interventions, systems support, CES and planning development.	<table border="1"> <tr> <td colspan="4">TARGETED POPULATIONS <i>(please "x" all that apply)</i></td> </tr> <tr> <td>People Exp Chronic Homelessness</td> <td>Veterans</td> <td></td> <td>Parenting Youth</td> </tr> <tr> <td>People Exp Severe Mental Illness</td> <td>People Exp HIV/ AIDS</td> <td></td> <td>Children of Parenting Youth</td> </tr> <tr> <td>People Exp Substance Abuse Disorders</td> <td>Unaccompanied Youth</td> <td></td> <td>Other <i>(please enter here)</i></td> </tr> </table>	TARGETED POPULATIONS <i>(please "x" all that apply)</i>				People Exp Chronic Homelessness	Veterans		Parenting Youth	People Exp Severe Mental Illness	People Exp HIV/ AIDS		Children of Parenting Youth	People Exp Substance Abuse Disorders	Unaccompanied Youth		Other <i>(please enter here)</i>
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	Outreach and Engagement																					
	Diversion and Homelessness Prevention																					
	Administrative Activities																					
Homeless Housing, Assistance and Prevention Program (HHAP) - via Cal ICH	FY 2021-2022	\$ 3,206,581.40	State Agency	Systems Support Activities	HHAP Round 1 has assisted in supplementing Project Roomkey and providing non-congregate shelter to homeless individuals who were at high risk of serious illness if they contracted COVID-19. The remainder and majority of the funds will be utilized on permanent housing projects, system support activities and administration of program. A specific percentage of beds will be designated for homeless youth.	<table border="1"> <tr> <td colspan="4">TARGETED POPULATIONS <i>(please "x" all that apply)</i></td> </tr> <tr> <td>People Exp Chronic Homelessness</td> <td>Veterans</td> <td></td> <td>Parenting Youth</td> </tr> <tr> <td>People Exp Severe Mental Illness</td> <td>People Exp HIV/ AIDS</td> <td></td> <td>Children of Parenting Youth</td> </tr> <tr> <td>People Exp Substance Abuse Disorders</td> <td>Unaccompanied Youth</td> <td></td> <td>Other <i>(please enter here)</i></td> </tr> </table>	TARGETED POPULATIONS <i>(please "x" all that apply)</i>				People Exp Chronic Homelessness	Veterans		Parenting Youth	People Exp Severe Mental Illness	People Exp HIV/ AIDS		Children of Parenting Youth	People Exp Substance Abuse Disorders	Unaccompanied Youth		Other <i>(please enter here)</i>
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	Administrative Activities																					
	Non-Congregate Shelter/ Interim Housing																					
	Permanent Supportive and Service-Enriched Housing																					

Homeless Housing, Assistance and Prevention Program (HHAP) - via Cal ICH	FY 2021-2022	\$ 787,591.00	State Agency	Administrative Activities	HHAP Round 2 - CoC funds will be utilized to supplement the delivery of permanent housing as well as the administration of the program.	X	ALL PEOPLE EXPERIENCING HOMELESSNESS	TARGETED POPULATIONS (please "X" all that apply)		
	FY 2022-2023			Permanent Supportive and Service-Enriched Housing				People Exp Chronic Homelessness	Veterans	Parenting Youth
	FY 2023-2024							People Exp Severe Mental Illness	People Exp HIV/ AIDS	Children of Parenting Youth
	FY 2024-2025							People Exp Substance Abuse Disorders	Unaccompanied Youth	Other (please enter here)
Homeless Housing, Assistance and Prevention Program (HHAP) - via Cal ICH	FY 2021-2022	\$ 704,942.00	State Agency	Administrative Activities	HHAP Round 2 - (Imperial) will supplement the permanent housing projects by providing operating subsidies and reserves to those living in permanent housing. Funds will also be utilized for homeless prevention services and programs which include workforce, education and training.	X	ALL PEOPLE EXPERIENCING HOMELESSNESS	TARGETED POPULATIONS (please "X" all that apply)		
	FY 2022-2023			Outreach and Engagement				People Exp Chronic Homelessness	Veterans	Parenting Youth
	FY 2023-2024			Diversion and Homelessness Prevention				People Exp Severe Mental Illness	People Exp HIV/ AIDS	Children of Parenting Youth
	FY 2024-2025							People Exp Substance Abuse Disorders	Unaccompanied Youth	Other (please enter here)
Emergency Solutions Grants - CV (ESG-CV) - via HCD	FY 2021-2022	\$ 3,028,100.00	State Agency	Rental Assistance	Diversion and Homelessness Prevention	X	ALL PEOPLE EXPERIENCING HOMELESSNESS	TARGETED POPULATIONS (please "X" all that apply)		
	FY 2022-2023			Non-Congregate Shelter/ Interim Housing	Outreach and Engagement			People Exp Chronic Homelessness	Veterans	Parenting Youth
	FY 2023-2024			Administrative Activities				People Exp Severe Mental Illness	People Exp HIV/ AIDS	Children of Parenting Youth
				Systems Support Activities				People Exp Substance Abuse Disorders	Unaccompanied Youth	Other (please enter here)
Emergency Housing Vouchers (EHVs) - via HUD	FY 2021-2022	156 EHV	Federal Agency	Administrative Activities	Although no funds have been directly received/manged thru the CoC, the CoC is working in collaboration with Imperial Valley Housing Authority (IVHA) in evaluating, conducting intake assessments, identifying and providing linkages to supportive services to clients and refering qualified individuals and families to IVHA for possible EHV voucher issuance.	X	ALL PEOPLE EXPERIENCING HOMELESSNESS	TARGETED POPULATIONS (please "X" all that apply)		
	FY 2022-2023							People Exp Chronic Homelessness	Veterans	Parenting Youth
								People Exp Severe Mental Illness	People Exp HIV/ AIDS	Children of Parenting Youth
								People Exp Substance Abuse Disorders	Unaccompanied Youth	Other (please enter here)

* NOTE: Private funder(s) option here could include philanthropy, resources from managed care plans organizations, corporate funders, or other private sources of funding

Table 4. Outcome Goals

Outcome Goal #1a: Reducing the number of persons experiencing homelessness.		
Baseline Data:	Outcome Goals July 1, 2021 - June 30, 2024	
Annual estimate of number of people accessing services who are experiencing homelessness	Decrease/Increase in # of People	Decrease/Increase as % Change from Baseline
1208	Increase in Total # of people accessing services to 1812 annually	Increase of 50% of baseline
Optional Comments		
<p>The CoC has reviewed the baseline data and compared it with HMIS client data collected between July 1, 2020 and July 1, 2021, as provided on Table 2 (Services Provided) Rows 4, 5 and 6. The HMIS data clearly demonstrates that the current number of households accessing homeless services is much higher than the baseline number provided thru HDIS. The CoC also reviewed the HMIS data for the same time period as the HDIS data received (2018-2020) and the HMIS data further confirms that the total number of people assessing services is much higher than the baseline data provided. Furthermore, the CoC reviewed the HMIS Annual Report for 2021 and the data indicates that the total number of persons served was 2,373, this further validates that individuals who recently assessed services could be as much as two times higher than the baseline number that was provided. The CoC believes the baseline number being utilized does not provide a full representation of all the individuals who received services in 2020 and this is clearly visible because the baseline data is not capturing other services that were provided such as Homeless Prevention, Street Outreach and Services Only. The CoC also believes the number of those individuals seeking homeless services would have been much higher because many of the service providers were not reporting into HMIS in 2020 and therefore went unreported and unrepresented in the baseline number. Our on-boarding process for those services providers took place in 2021 and the CoC is still certifying service providers are accurately reporting these services into HMIS. Furthermore, many programs and services initiated towards the later stage of 2020 but increased in 2021 as more program funding became available. This increase in programs subsequently increased the number of individuals who entered the homeless service network. The CoC also believes that the baseline number of those accessing services in 2020 might be skewed due to the Federal and State assistance made available during the pandemic. The assistance provided included, rental assistance, utility arrears assistance, federal and state eviction protection, federal and state unemployment and many other resources that allowed at-risk-of homelessness individuals to save money and stay in their homes. As these services continue to end, we believe more individuals will seek homeless services, which might in turn exceed our baseline number. It is also important to consider that the temporary inability of some service providers to provide services during the peak of the COVID-19 pandemic in 2020 might have lowered the baseline number. As the CoC sets its outcome goals, we also need to consider our low housing stock, the impact of inflation, the significant increases in cost of rental properties and the fact that Imperial County continues to have one of the highest unemployment rates in the nation as well as the highest poverty rate in California. All of these factors will consequently increase the number of individuals and families accessing homeless services. . Aside from the issues and events discussed above, it is important to note that as the CoC and homeless service agencies continue to apply and receive additional program funding, we would expect an increase in services being provided to our homeless population. Considering all of the factors at play, the CoC will attempt to minimize the number of persons experiencing homelessness by implementing different projects, measures and activities within the CoC jurisdiction. In order to accomplish this goal, the CoC will continue working with our local Housing Authority to ensure all Emergency Housing Vouchers (EHVs) Received (156) are fully utilized by September 2023, thereby reducing the number of persons experiencing homelessness and minimizing the number of homeless individuals accessing emergency and temporary assistance programs. Furthermore, the CoC will continue supporting the Housing Authority as it attempts to secure additional EHV vouchers as well as Veteran Affairs Supportive Housing (VASH) vouchers to increase assistance to veteran individuals who are homeless or at risk of homelessness. HHAP Round 1 and Round 2 funds will be specifically utilized for the delivery of affordable permanent housing and supportive services of those being housed, which in return should reduce the number of individuals seeking assistance or currently receiving rapid rehousing services. The CoC will continue to rely on the utilization of different funding sources to provide homeless services with the ultimate goal of securing permanent housing for individuals. Ultimately, the CoC's goal is to reduce the number of people accessing homeless services when comparing to our 2021 HMIS Annual Report. The identified goal is noted as a 50% increase in homeless services from the baseline number provided. This will be made possible through the implementation of current programs and activities.</p>		

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness	
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal:
<p>Imperial County is a diverse community geographically bordering Mexico. According to the 2020 Census, 90% of the population is White; however, 85% of them are of Hispanic Ethnicity. The population of Black or African Americans is 3.3%, American Indians and Native Americans is 2.5%, Asians is 2.1% and Native Hawaiians or Pacific Islanders is .02%. When compared to the demographics of individuals experiencing unsheltered homelessness in the 2020 Point in Time (PIT) count, the results demonstrate the geographical makeup of the races in Imperial County is proportionally similar to the geographically makeup of those experiencing unsheltered homelessness and there does not seem to be a racial disparity between the racial makeup of the county population and the racial makeup of the individuals experiencing homelessness. However, when it comes to gender we do see a significant disparity between males and females experiencing unsheltered homelessness. The PIT gender data (2018-2020) of unsheltered individuals experiencing homelessness clearly shows that males outnumber females at an approximate 3 to 1 ratio. However, when it comes to accessing services, the 2020 baseline data shows that 521 females (152% of 2020 PIT count) accessed homeless services versus 676 males (70% of 2020 PIT count). These numbers demonstrates that females are accessing services at a higher rate than males. To mitigate this disparity, the CoC will be focusing its efforts in ensuring outreach programs, current services and future homeless services target more male individuals experiencing homelessness. As a result, unsheltered males experiencing homelessness who live in Slab City and account for the majority of the male individuals experiencing homelessness are expected to benefit from this goal, especially those who are receptive to receiving assistance.</p>	<p>Trackable data goals will include quarterly evaluation of homeless services being accessed by all males compared to females. The goal is to ensure there is equity between males and females accessing services. In proportion to the PIT, only 70% of males experiencing homelessness are accessing services whereas the females accessing services exceeds the count for that specific demographic. The goal will be to bring the male accessing services to 80% or higher by 2024. The CoC will also include project conditions requirements in all future funding announcements for street outreach services that will require prioritization of services to underserved populations, specifically male individuals. Funding applicants will be tasked with identifying the top three reasons why male clients are hesitant or avoid seeking homeless assistance. Receiving input from individuals with lived experience will be required. This information along with the PIT information that is collected will be evaluated and utilized to identify additional programs/services or outreach efforts that can be implemented. The CoC will also ensure that all RFPs set to be released include as a condition that the agency/organization applying for funding submits their Equal Access and non-discriminating policies as part of the application.</p>

Outcome Goal #1b: Reducing the number of persons experiencing homelessness on a daily basis		
Baseline Data:	Outcome Goals July 1, 2021 - June 30, 2024	
Daily Estimate of # of people experiencing unsheltered homelessness	Reduction in # of People	Reduction as % Change from Baseline
1334	Decrease in # of People experiencing homelessness by 133 from baseline	Decrease in # of People by 10%
Optional Comments		
<p>The CoC will continue to work with homeless services providers and CoC partner agencies in order to assist individuals address common elements and risk factors, which are impeding individuals from acquiring suitable housing. The CoC will continue to rely on the implementation of the CoCs Homeless Strategic Plan Goals, which include preventing and diverting new households from becoming homeless, operating a functioning CES and moving people who are experiencing homelessness into permanent housing as quickly as possible. The CoC will continue to focus its efforts in ensuring EHV's that were allocated to Imperial County are fully utilized by homeless individuals. The CoC will continue to support the allocation of additional EHV's in Imperial County and work with the local Housing Authorities and veteran service agencies in an attempt to allocated VASH vouchers to our region. Through HHAP Round 1 and Round 2 investments, the CoC plans on allocating funding towards the delivery of permanent housing projects, which would provide affordable housing to our homeless population. The CoC will continue to apply for Federal and State funding to ensure current homeless services programs that provide essential assistance and support to our homeless population continue to be funded. Important projects/programs such as homeless prevention, street outreach, rapid rehousing, transitional housing, emergency shelter and permanent housing will continue to be given priority. The CoC will attempt to reduce the number of persons experiencing homelessness by ten percent total from the baseline through the implementation of its current programs, however we have to consider other barriers such as low housing stock, rising rental rates and high poverty and unemployment rates in our region.</p>		
Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness		
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal:	
<p>Based on our CoC Point in Time count data, and our assessment of the baseline data provided, the populations that are underserved and disproportionately impacted in our community continue to be males experiencing homelessness, especially those that are of Black or African-American, Native Hawaiian/Pacific Islander and White Non-Hispanic of White descent. While these specific ethnicities/subpopulations are less likely to receive services, the same issue prevails, in that those individuals that are Non-Hispanic White that reside in Slab City do not desire to access services. We anticipate that the increase in services rendered which has included Rapid Rehousing and Street Outreach, along with the information collected during our PIT counts will assist us in identifying the reason(s) why males are disproportionately impacted. The information collected from males experiencing homelessness will be utilized to develop methods to better serve this population and reduce the number of individuals experiencing homelessness.</p>	<p>Upon arrival of the HDIS quarterly reporting the CoC will receive, CoC staff will conduct an evaluation of the data including the homeless services accessed by the aforementioned gender and races to determine which populations continue to be disproportionately impacted or underserved. The data will be shared with our partner agencies on a quarterly basis for further evaluation of their specific programs and to ascertain that equitable services are being rendered to the target populations. Although we may never reach a proportionate number of White Non-Hispanic Males that access services, the goal is to increase services to the entire male population so that by 2024 the number of males accessing services is at least 80% proportionate to the number of males experiencing homelessness that are counted during the PIT. This goal will ultimately help to reduce the number of individuals who are experiencing unsheltered homelessness.</p>	

Outcome Goal #2: Reducing the number of persons who become homeless for the first time.		
Baseline Data:	Outcome Goals July 1, 2021 - June 30, 2024	
Annual Estimate of # of people who become homeless for the first time	Reduction in # of People	Reduction as % Change from Baseline
521	Increase the number of people who become homeless for the first time by 287 from baseline	Increase by 55% of baseline
Optional Comments		
<p>According to the baseline data, the number of people who became homeless for the first time from 2019 to 2020 calendar year increased slightly from 487 to 521 but continued to be below the number registered in calendar year 2018, which was 701. The CoC also reviewed the 2021 CoC Performance Measures and the number of people who became homeless for the first time in 2021 was 897, this means our current numbers are probably significantly higher than our baseline numbers. The CoC believes that the 2020 baseline is skewed as this number is collected thru information uploaded into HMIS and as it has been stated in the past, not all service providers were uploading information into HMIS in 2020. In addition to this, the CoC believes that the information that would have been collected in 2020 would not accurately reflect the number we would expect during non-pandemic years as there was several Federal, State and local programs that were set in place to assist the population during the pandemic. While evaluating the baseline historical data and homeless residential type projects that were utilized, the CoC sees a similar distribution throughout the years for those accessing ES, TH and RRH programs. If we were to compare the number of people that accessed homeless services for the first time (521) in CY 2020 to the number of people who experienced unsheltered homelessness on the day of the PIT count, that amounts to 43% of the population who accessed services. Being that said, it is important to note that this comparison could be flawed as we know a large percentage (over 60%) of those counted during the PIT count are people who live in Slab City. This population tends not to seek services and not enroll in HMIS programs, because of this we would not be able to make an adequate comparison between those counted in the PIT and those that are accessing services for the first time due to homelessness. The baseline data also shows that all newly homeless individuals who accessed services were actually served thru either ES, RRH or TH, however there were other services being provided such as Street Outreach and Homeless Prevention, which were not counted for as part of the baseline due to issues associated with HMIS client/services project start and end dates. Considering all of these factors, the annual estimate of the number of people who become homeless for the first time is higher than 521. The objective will be to utilize the most current data (897 individuals) and reduce the number of persons who become homeless for the first time by 10 percent. Therefore, utilizing the existing baseline data will demonstrate an increase of 55% by 2024.</p>		
Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness		
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal:	
<p>When comparing the 2020 PIT racial and ethnicity data to the baseline data of individuals who experienced homelessness for the first time in 2020, we can see that out of the 521 new individuals who experienced homelessness for the first time, 330 of them were White and out of those individuals, 303 were White-Hispanic. In relation to the total number in the PIT count of those who identified as White (1,220), a total of 1,102 identified as Non-Hispanic. This again demonstrates that the group with the largest disparity between those who experienced homelessness for the first time population happens to be those who identify as White Non-Hispanic. We believe that many of those individuals who are counted in the PIT, specifically those living in Slab City are not seeking homeless services; this is due to many of them choosing to live in Slab City as a way of life. The CoC will make a commitment to reach out more to these individuals living in Slab City through street outreach efforts. Furthermore, the CoC will be reaching out to Grace Smith School Elementary staff/administrators in order to provide resources and information of available homeless service programs that could be useful for both students and parents who live in Slab City. The CoC will also be requesting feedback from school administrators who better understand the living situations of those students living in Slab City.</p>	<p>Trackable data goals will include quarterly evaluation of homeless services being accessed by White Non-Hispanic individuals who account for a large portion of individuals experiencing unsheltered homelessness. homeless unsheltered individuals. The CoC will include language in future funding announcements for street outreach services to prioritize services based on underserved populations. In addition, we will implement one of our goals that we developed with the assistance of CA REAL Initiative to reach out and work with our local school districts, which includes the Niland School District where students from Slab City attend. The goal is to ensure that students/members are provided with information on homeless services that are available, so that this information may be shared with their parents/guardians by August 17, 2023.</p>	

Outcome Goal #3: Increasing the number of people exiting homelessness into permanent housing.		
Baseline Data:	Outcome Goals July 1, 2021 - June 30, 2024	
Annual Estimate of # of people exiting homelessness into permanent housing	Increase in # of People	Increase as % Change from Baseline
138	Increase in number of people exiting homelessness into permanent housing by 14	Increase the number of people by 10%
Optional Comments		
<p>The CoC reviewed the baseline data provided for 2018 through 2020 and noticed there has been a significant reduction of successful exits to permanent housing each year. The CoC believes that some of this data could be flawed and incorrectly entered into HMIS, being that said, the CoC will make sure greater efforts are made to ensure more clients are exiting into permanent housing. Our CoC will work with service providers to make certain best measures and practices are being implemented with the goal of exiting all individuals into permanent housing. The CoC will continue working with our local Housing Authority to ensure all Emergency Housing Vouchers (EHVs) Received (156) are fully utilized by 2023. The utilization of the EHVs will ultimately lead to a reduction of the number of persons experiencing homelessness, a reduction of homeless individuals accessing emergency and temporary assistance programs while confirming they exit into permanent housing. The CoC will continue supporting the Housing Authority as it attempts to secure additional EHV vouchers as well as Veteran Affairs Supportive Housing (VASH) vouchers to increase the number of homeless veterans exiting temporary housing and entering permanent housing. HHAP Round 1 and Round 2 funds will be specifically utilized for the delivery of supportive permanent housing and supportive services of those being housed, with the ultimate goal of exiting them from any type of homelessness system. As individuals exit the homelessness system it will create a ripple effect allowing individuals to leave the shelters or rapid rehousing programs into permanent supporting housing and eventually these individuals will leave the homelessness system in the near future. Furthermore, the CoC will continue HMIS onboarding for agencies within our network that are recipients of funding sources through our CoC which will enable us to ensure all individual data is collected and logged. The CoC is proposing to increase the exit rate into permanent housing by at least 10% by 2024.</p>		

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness	
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal:
<p>The CoC reviewed the baseline data (2018-2020) provided for those individuals who exited the homelessness system into permanent housing and the limited amount of data shows that those enrolled in Emergency Shelter, Safe Haven or Transitional Housing have a similar success rate than those in Rapid Re-Housing programs. The CoC also reviewed the 2020 baseline data of homeless service exits by race and ethnicity to determine if there was a disparity. The CoC identified what seems to be a small disparity within the Black or African American population, the White Hispanic and White Non-Hispanic population. Based on the small sample size of 29 Black or African American individuals who accessed services in 2020, there does not seem to be a successful exit for any of them yet. When we compare that to the Hispanic and Non-Hispanic successful exit numbers we see that around 20% of those individuals who received services were able to successfully exit the homeless response system. The CoC's goal will be to focus our efforts to ensure BIPOC communities accessing services such as Black or African Americans are successfully exiting into permanent housing at equal rates than other races. To accomplish this, the CoC and service providers will need to identify the root cause that is impeding the successful exits into permanent housing and develop strategies to prevent and/or minimize this trend. This evaluation can be performed by reviewing current and past case records, identifying consistent barriers and reaching out to Blacks or African Americans who have assessed homeless services to get their opinions/perspective that can be used to improve the service system. The CoC will continue to emphasize to our agencies within our network that are recipients of funding on the importance of ensuring race and ethnic information is properly collected and entered into HMIS so that we can conclude which populations, if any, need further support to improve equity amongst those served.</p>	<p>The CoC will review quarterly data provided by Cal ICH to determine if Black or African Americans continue to be underserved and if there other populations that we need to focus our efforts on. Within 3 months of the release of the 2021 HDIS annual report that is expected to be released in the summer or fall of 2022, the CoC will have a meeting with service providers to share the results, identify gaps/barriers, gather information and ideas, develop strategies and set objectives to equitably serve all populations. The goal will be to ensure that by 2024, Black and African Americans are successfully exiting the homelessness system into permanent housing at a similar rate than other races.</p>

Outcome Goal #4: Reducing the length of time persons remain homeless.

Baseline Data:	Outcome Goals July 1, 2021 - June 30, 2024	
Average length of time (in # of days) persons enrolled in street outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs"	Decrease in Average # of Days	Decrease as % Change from Baseline
217	Decrease in average the length of time to 206 days	5%

Optional Comments

The CoC has reviewed the baseline data (2018-2020) for the length of time (days) a homeless person remains in the homeless system and has noticed a significant increase over the years. This measure is somewhat difficult to interpret as it is based on a number of factors and equations that are very different from the way they are calculated under HUDs performance measures. The CoC also believes that in 2020 because of COVID, many of the individuals that were being housed in RRH and TH programs stayed there for longer periods of time. The CoC had several projects in place under Project Roomkey that housed individuals that were at high risk of illness if they were to contract COVID this in turn increased the length of time the client was considered homeless. Some of these clients would not have accessed services if it were not for the pandemic. Because of the different factors involved, that might have skewed the data; the CoC believes these numbers can significantly improve over the next couple of years as programs continue to advance with the goal of quickly exiting people into permanent housing. The CoC is proposing a 5% decrease in reduction of length of time a person remains homeless by 2024.

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal:
<p>Based on the review of the 2020 baseline data, the CoC identified that the average length of time of households with children experiencing homelessness is approximately three times lower than those households with at least one adult and one child who experience homelessness. We believe that this can be attributed to many factors such as adult(s) with children in homeless services programs tend to be mostly women who provide primary care for their children; they might need additional support in areas such as childcare, housing navigation, training, and work experience. Some women might need additional support due to recently experiencing domestic violence and/or are in need of additional counseling services. To minimize the average length of time that these households experience homelessness, the CoC will coordinate efforts with homeless service providers and community partners to ensure that gaps/barriers preventing shorter timeframes are identified by reviewing and evaluating current and past cases in an attempt to identify key factors. Gathering input from individuals with lived experience will be necessary to understand what improvements can be made to the system. Based on this information, the next step would be to ensure suitable programs such as job training; behavioral services and other programs based on need and suggestions are established and implemented. These steps are expected to lead households with at least one adult and one child who are experiencing homelessness to permanent housing within a shorter period.</p>	<p>The CoC will review quarterly data provided by Cal ICH to determine if the average time length of individuals with children experiencing homelessness has been reducing. The 2021 HDIS annual report is expected to be released in the summer or fall of 2022. Within three months of the release of the report, the CoC will have a meeting with service providers to share the results, gather information and ideas, develop strategies and set objectives to reduce the length of time these households experience homelessness by at least 10 percent from baseline numbers by no later than 2024.</p>

Outcome Goal #5: Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.		
Baseline Data:	Outcome Goals July 1, 2021 - June 30, 2024	
% of people who return to homelessness after having exited homelessness to permanent housing	Decrease in % of People who return to Homelessness	Decrease as % Change from Baseline
13%	Decrease it by 1%	Will decrease to 12%
Optional Comments		
<p>The CoC evaluated the baseline data (2018-2020) and has noticed a gradual reduction in the percentage of people who return to homelessness after having exited homelessness to permanent housing. In calendar year 2020, the CoC's percentage was 13%, which is lower than the previous two years. The CoC will continue to partner with community agencies to offer self-sufficiency services, counseling, diversion programs and /or any other type of service that will ensure clients are well-equipped to continue living in permanent housing. The CoC will establish/reinforce partnership with agencies and clients to ensure they seek services such as diversion and prevention services that can assist them in advance of becoming homeless and re-entering the homeless system. The goal is to decrease the percentage of people who return to homelessness after previously exiting to permanent housing by 1% so that by 2024 the percentage is 12% or lower.</p>		
Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness		
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal:	
<p>The CoC evaluated the 2020 baseline data specifically the gender distribution, and the CoC was able to identify that males who experience homelessness again after previously exiting homelessness were almost twice more likely than females to experience homelessness again. In hindsight, the percentage for both male and females who experience homelessness again after previously exiting homelessness into permanent housing are low overall. the CoC will need to gather additional data to ensure there is a disparity between genders. To understand the underlying circumstances that might be causing this disparity, the CoC and service providers will work on the development of a questioner/survey that can be implemented when assisting male/female individuals who have returned to experiencing homelessness. The survey will help understand what circumstances might be affecting these returns to experiencing homelessness, identify if there are specific needs/services that males are not receiving and collect suggestions from individuals with lived experience which may help to improve our prevention services. The CoC will collaborate with community agencies to offer self-sufficiency services, counseling and /or any other type of service that will ensure all clients are well equipped to identify potential risks that may lead them back to experiencing homelessness and ensure preventive measures are taken. living in a safe and stable environment . The Coc will identify diversion and prevention services that can be utilized to minimize the return of all individuals who had previously exited homelessness.</p>	<p>The CoC will review quarterly data provided by Cal ICH to determine if males returning to homelessness are at similar rates than females. If the 2021 HDIS annual report which is expected to be released indicates the rates have not changed, the CoC will schedule a meeting within three months of the release of the report with service providers to share the results, gather information and ideas, develop strategies, work on a survey and set objectives. The goal will be to reduce the ratio from 2:1 to 1.5 to 1.</p>	

Outcome Goal #6: Increasing successful placements from street outreach.		
Baseline Data:	Outcome Goals July 1, 2021 - June 30, 2024	
Annual # of people served in street outreach projects who exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations.	Increase in # of People Successfully Placed from Street Outreach	Increase as % of Baseline
0	Increase in # of people from 0 to 50 individuals	Because baseline is 0, the increase cannot be provided as a percentage. Goal is 50 people
Optional Comments		
<p>Street outreach reporting into HMIS was not being requested in 2020 or prior years and those agencies that did report it, did not report exit dates, but more specifically, exits into a temporary or permanent destination. Because of this, the baseline does not reflect actual street outreach efforts that were made in 2020 or prior years. The CoC has asked agencies that provide street outreach to ensure they are reporting not only entries but also exits and will emphasize the importance of reporting successful exits. The CoC believes that by 2024 it can attain the goal of reaching out to 50 individuals thru public outreach and successfully exiting these individuals to shelters, transitional housing or permanent housing destinations.</p>		
Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness		
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal:	
<p>Due to insufficient historical data, the CoC is unable to determine which populations, if any, are being underserved when it comes to public outreach efforts and successful exits into emergency shelter, safe haven, transitional housing or permanent housing destinations. As previously explained, the goal will be to ensure all pertinent street outreach data is entered and tracked in HMIS.</p>	<p>Once we have some data reported on those individuals receiving public outreach as well as their programs exits, we will be able to determine which populations are being underserved. This data will be reviewed on a quarterly basis to track progress and determine if there is inequality amongst the groups.</p>	

Table 5. Strategies to Achieve Outcome Goals

Strategy	Performance Measure to Be Impacted (Check all that apply)
Description	
Increase education on access to mainstream resources for households at risk of homelessness. Create and make available community-wide trainings on workforce training programs, education training programs, outreach programs, family support programs and supportive behavioral health services.	<input checked="" type="checkbox"/> 1. Reducing the number of persons experiencing homelessness. <input checked="" type="checkbox"/> 2. Reducing the number of persons who become homeless for the first time. <input checked="" type="checkbox"/> 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	
Beginning FY 2022 - 2023 and up to FY 2025 - 2026	<input checked="" type="checkbox"/> 4. Reducing the length of time persons remain homeless.
Entities with Lead Responsibilities	
Imperial County Continuum of Care and Successful Subrecipients as a result of the request for proposal process.	<input checked="" type="checkbox"/> 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Measurable Targets	<input checked="" type="checkbox"/> 6. Increasing successful placements from street outreach.
Targets will be measured as identified in table 4 with additional targets incorporated as needed based on progress reports.	<input checked="" type="checkbox"/> Focused on equity goals related to underserved populations and population disproportionately impacted by homelessness.

Strategy	Performance Measure to Be Impacted (Check all that apply)
Description	
Fully implemented and train agencies on utilization of Place Value Assessment tool. Leverage current provider agencies, diversion services and shelters as access points to fully assess households for alternatives to entering shelter and as appropriate, suggest assistance to prevent episode of homelessness. Use data to lead planning and programming priorities. Continue providing HMIS support to agencies and ensure data is accurately being capture in HMIS in order to assess actual data.	<input checked="" type="checkbox"/> 1. Reducing the number of persons experiencing homelessness. <input checked="" type="checkbox"/> 2. Reducing the number of persons who become homeless for the first time. <input checked="" type="checkbox"/> 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	<input checked="" type="checkbox"/> 4. Reducing the length of time persons remain homeless.
Beginning FY 2022 - 2023 and up to FY 2025 - 2026	<input checked="" type="checkbox"/> 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Entities with Lead Responsibilities	
Imperial County Continuum of Care and Successful Subrecipients as a result of the request for proposal process.	<input checked="" type="checkbox"/> 6. Increasing successful placements from street outreach.
Measurable Targets	
Targets will be measured as identified in table 4 with additional targets incorporated as needed based on progress reports.	<input checked="" type="checkbox"/> Focused on equity goals related to underserved populations and population disproportionately impacted by homelessness.

Strategy	Performance Measure to Be Impacted (Check all that apply)
<p>Description</p> <p>In collaboration with the local housing authority, continue pursuing additional Emergency Housing Vouchers (EHV) and Veterans Affairs Supportive Housing vouchers. The CoC will also utilize HHAP Round 1 & 2 Funds for the delivery of permanent housing and provide supportive services to those housed in these units. The CoC plans on applying for additional funding to continue supporting programs such as Emergency Shelters, Rapid Rehousing, Street Outreach among others. reallocation and permanent supportive housing funds to expand permanent housing. Expand property owner/landlord engagement initiative.</p>	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 1. Reducing the number of persons experiencing homelessness. <input checked="" type="checkbox"/> 2. Reducing the number of persons who become homeless for the first time. <input checked="" type="checkbox"/> 3. Increasing the number of people exiting homelessness into permanent housing. <input checked="" type="checkbox"/> 4. Reducing the length of time persons remain homeless. <input checked="" type="checkbox"/> 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing. <input checked="" type="checkbox"/> 6. Increasing successful placements from street outreach. <input checked="" type="checkbox"/> Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.
<p>Timeframe</p>	
<p>Beginning FY 2022 - 2023 and up to FY 2025 - 2026</p>	
<p>Entities with Lead Responsibilities</p>	
<p>Imperial County Continuum of Care and Successful Subrecipients as a result of the request for proposal process.</p>	
<p>Measurable Targets</p>	
<p>Targets will be measured as identified in table 4 with additional targets incorporated as needed based on progress reports.</p>	

Strategy	Performance Measure to Be Impacted (Check all that apply)
Description	
Identify and apply for additional funding to support development of new affordable housing units. Coordinate efforts to support housing developers, consumers, service providers, local planning department and County staff to explore new ways to create and streamline affordable housing for targeted populations.	<input checked="" type="checkbox"/> 1. Reducing the number of persons experiencing homelessness. <input checked="" type="checkbox"/> 2. Reducing the number of persons who become homeless for the first time. <input checked="" type="checkbox"/> 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	
Beginning FY 2022 - 2023 and up to FY 2025 - 2026	<input checked="" type="checkbox"/> 4. Reducing the length of time persons remain homeless.
Entities with Lead Responsibilities	
Imperial County Continuum of Care and Successful Subrecipients as a result of the request for proposal process.	<input checked="" type="checkbox"/> 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing. <input checked="" type="checkbox"/> 6. Increasing successful placements from street outreach.
Measurable Targets	
Targets will be measured as identified in table 4 with additional targets incorporated as needed based on progress reports.	<input checked="" type="checkbox"/> Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy	Performance Measure to Be Impacted (Check all that apply)
Description	<input checked="" type="checkbox"/> 1. Reducing the number of persons experiencing homelessness.
Work with local public housing agencies and multifamily housing owners to identify housing availability that is supported through program funding.	<input checked="" type="checkbox"/> 2. Reducing the number of persons who become homeless for the first time.
Timeframe	<input checked="" type="checkbox"/> 3. Increasing the number of people exiting homelessness into permanent housing.
Beginning FY 2022 - 2023 and up to FY 2025 - 2026	<input checked="" type="checkbox"/> 4. Reducing the length of time persons remain homeless.
Entities with Lead Responsibilities	<input checked="" type="checkbox"/> 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Imperial County Continuum of Care and Successful Subrecipients as a result of the request for proposal process.	<input checked="" type="checkbox"/> 6. Increasing successful placements from street outreach.
Measurable Targets	<input checked="" type="checkbox"/> Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.
Targets will be measured as identified in table 4 with additional targets incorporated as needed based on progress reports.	

Strategy	Performance Measure to Be Impacted (Check all that apply)
<p>Description</p> <p>The CoC will continue to apply for Federal and State funding to ensure current homeless services programs that provide essential assistance and support to our homeless population continue to be funded. Important programs such as street outreach, rapid rehousing, transitional housing, emergency shelter and permanent housing will continue to be given priority.</p>	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 1. Reducing the number of persons experiencing homelessness. <input checked="" type="checkbox"/> 2. Reducing the number of persons who become homeless for the first time. <input checked="" type="checkbox"/> 3. Increasing the number of people exiting homelessness into permanent housing. <input checked="" type="checkbox"/> 4. Reducing the length of time persons remain homeless. <input checked="" type="checkbox"/> 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing. <input checked="" type="checkbox"/> 6. Increasing successful placements from street outreach. <input checked="" type="checkbox"/> Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.
<p>Timeframe</p>	
<p>Beginning FY 2022 - 2023 and up to FY 2025 - 2026</p>	
<p>Entities with Lead Responsibilities</p>	
<p>Imperial County Continuum of Care and Successful Subrecipients as a result of the request for proposal process.</p>	
<p>Measurable Targets</p>	
<p>Targets will be measured as identified in table 4 with additional targets incorporated as needed based on progress reports.</p>	

Strategy	Performance Measure to Be Impacted (Check all that apply)
<p>Description</p> <p>The CoC will focus on efforts to ensure more of our homeless male populations and specifically the White Non-Hispanic males receive public outreach and equal access to services as other races.</p>	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 1. Reducing the number of persons experiencing homelessness. <input checked="" type="checkbox"/> 2. Reducing the number of persons who become homeless for the first time. <input checked="" type="checkbox"/> 3. Increasing the number of people exiting homelessness into permanent housing. <input checked="" type="checkbox"/> 4. Reducing the length of time persons remain homeless. <input checked="" type="checkbox"/> 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing. <input checked="" type="checkbox"/> 6. Increasing successful placements from street outreach. <input checked="" type="checkbox"/> Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.
<p>Timeframe</p>	
<p>Beginning FY 2022 - 2023 and up to FY 2025 - 2026</p>	
<p>Entities with Lead Responsibilities</p>	
<p>Imperial County Continuum of Care and Successful Subrecipients as a result of the request for proposal process.</p>	
<p>Measurable Targets</p>	
<p>Targets will be measured as identified in table 4 with additional targets incorporated as needed based on progress reports.</p>	

Table 6. Funding Plans

Activity to be funded by HHAP 3 <i>(choose from drop down options)</i>	Eligible Use Categories Used to Fund Activity										Total Funds Requested:	Description of Activity
	1. Rapid rehousing	2. Operating subsidies	3. Street outreach	4. Services coordination	5. Systems support	6. Delivery of permanent housing	7. Prevention and diversion	8. Interim sheltering (new and existing)	9. Shelter improvements to lower barriers and increase privacy	10. Administrative (up to 7%)		
Administrative Activities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 286,206.33	\$ 286,206.33	Program Administration of HHAP Round 3 Funds
Systems Support Activities	\$ -	\$ -		\$ -	\$ 102,216.55	\$ -	\$ -	\$ -	\$ -		\$ 102,216.55	Point in Time Activities and Services (Initial Funds)
Systems Support Activities	\$ -	\$ -	\$ -	\$ -	\$ 30,665.00	\$ -	\$ -	\$ -	\$ -		\$ 30,665.00	Development of Homeless Action Plan (Initial Funds)
Systems Support Activities	\$ -	\$ -	\$ -	\$ -	\$ 71,551.55		\$ -	\$ -	\$ -		\$ 71,551.55	HMIS/CES Reporting Improvements (Initial Funds)
Rental Assistance	\$ 817,732.38	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 817,732.38	Fund Rapid Rehousing Services
Outreach and Engagement		\$ -	\$ 200,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200,000.00	Street Outreach Services
Diversion and Homelessness Prevention	\$ -	\$ -	\$ -	\$ 200,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200,000.00	
Systems Support Activities		\$ -	\$ -	\$ -	\$ 50,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000.00	CES/HMIS Services
Permanent Supportive and Service-Enriched Housing		\$ -	\$ -	\$ -	\$ -	\$ 2,330,290.09	\$ -	\$ -	\$ -	\$ -	\$ 2,330,290.09	Permanent Housing and/or Permanent Supportive Housing
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	
Totals:	\$ 817,732.38	\$ -	\$ 200,000.00	\$ 200,000.00	\$ 254,433.10	\$ 2,330,290.09	\$ -	\$ -	\$ -	\$ 286,206.33	\$ 4,088,661.90	

Explanation of How the Proposed Use of Funds Will Complement Existing local, state, and federal funds and equitably close the gaps identified in the Local Landscape Analysis

On June 1, 2022, the Imperial County Department of Social Services serving as the lead administrative entity for the Imperial Valley Continuum of Care Council (IVCCC) presented to the IVCCC Executive Board (EB) and members of the public the proposed HHAP-3 Local Homeless Action Plan, the proposed Outcome Goals and the Strategies for achieving those goals. A second IVCCC EB meeting was held on June 9, 2022 to determine the categorical expenditures of the HHAP-3 funds. After considering current local funding programs, the types of homeless services being accessed, our baseline data, outcome goals and proposed goals, the EB concluded that the majority of the funds should be spent on the delivery of permanent housing and rapid-rehousing services. To support these programs, some funding would also be utilized Street Outreach, Services Coordination and System Support Services. Thru the utilization of these funds, the CoC will continue to focus on moving homeless individuals and families into permanent housing. The EB believes that these programs will equitably serve homeless or at-risk of homelessness individuals who access services thru the CoC and other service providers.



HOMELESS HOUSING, ASSISTANCE AND PREVENTION PROGRAM (HHAP) - Round 3
BUDGET TEMPLATE

APPLICANT INFORMATION

CoC / Large City / County Name:	Imperial County CoC (CA-613)	Applying Jointly? Y/N	Y
Administrative Entity Name:	County of Imperial	Total Allocation	\$ 4,088,661.90

HHAP FUNDING EXPENDITURE PLAN

ELIGIBLE USE CATEGORY	FY21/22	FY22/23	FY23/24	FY24/25	FY25/26	TOTAL	Initial	Remainder
Rapid rehousing	\$ -	\$ 183,989.78	\$ 183,989.78	\$ 183,989.79	\$ 183,989.79	\$ 735,959.14	\$ 735,959.14	\$ -
<i>Rapid rehousing: youth set-aside</i>	\$ -	\$ 20,443.31	\$ 20,443.31	\$ 20,443.31	\$ 20,443.31	\$ 81,773.24	\$ 81,773.24	\$ -
Operating subsidies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Operating subsidies: youth set-aside</i>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Street outreach	\$ -	\$ 45,000.00	\$ 45,000.00	\$ 45,000.00	\$ 45,000.00	\$ 180,000.00		\$ 180,000.00
<i>Street outreach: youth set-aside</i>	\$ -	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 20,000.00	\$ -	\$ 20,000.00
Services coordination	\$ -	\$ 45,000.00	\$ 45,000.00	\$ 45,000.00	\$ 45,000.00	\$ 180,000.00	\$ -	\$ 180,000.00
<i>Services coordination: youth set-aside</i>	\$ -	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 20,000.00	\$ -	\$ 20,000.00
Systems support	\$ 15,665.00	\$ 70,942.07	\$ 55,942.01	\$ 55,942.01	\$ 55,942.01	\$ 254,433.10	\$ 204,433.10	\$ 50,000.00
<i>Systems support: youth set-aside</i>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Delivery of permanent housing	\$ -	\$ -	\$ 690,605.92	\$ 690,605.92	\$ 690,605.93	\$ 2,071,817.77	\$ -	\$ 2,071,817.77
<i>Delivery of permanent housing: youth set-aside</i>	\$ -	\$ -	\$ 86,157.44	\$ 86,157.44	\$ 86,157.44	\$ 258,472.32	\$ -	\$ 258,472.32
Prevention and shelter diversion	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Prevention and shelter diversion: youth set-aside</i>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Interim sheltering	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Interim sheltering: youth set-aside</i>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Shelter improvements to lower barriers and increase privacy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Shelter improvements: youth set-aside</i>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Administrative (up to 7%)	\$ 57,241.26	\$ 57,241.26	\$ 57,241.27	\$ 57,241.27	\$ 57,241.27	\$ 286,206.33	\$ -	\$ 286,206.33
TOTAL FUNDING ALLOCATION						\$ 4,088,661.90	\$ 1,022,165.48	\$ 3,066,496.42
Youth Set-Aside (at least 10%)						\$ 380,245.56	\$ 81,773.24	\$ 298,472.32

COMMENTS: