

**ATTACHMENT A
[PROPOSAL RESPONSE TEMPLATE]**



PROPOSAL COVER PAGE

**EMERGENCY SOLUTIONS GRANT- CORONAVIRUS ROUND 2 (ESG-CV R2)
PROPOSAL**

Submitted by:

Organization Name:		
Mailing Address:		
City:	State:	Zip:
Phone # ()		FAX # ()
Organization Website:		
Email:		
Name:		Title:
Date:		
FEIN/ Tax ID:		
DUNS Number:		
Date of 501(c) Incorporation if applicable :		

Section A: Proposal Checklist

Instructions: This section must be completed and each item checked off to ensure all items requested by the County in this RFP have been submitted. Follow the instructions in each section of this RFP. Present all requested items/documentation in the sections ordered A through G as shown. Label each item presented and include additional items in your Table of Contents. All proposals must include a detailed description of each proposed service to be provided. Applicants that do not follow the instructions in the RFP may be found to be “non-responsive” and disqualified from the bid process.

Name of Organization: _____

Project Name: (Example: ABC Bridge Housing Program)

Proposal Submission Checklist

General Applicant Information

Please provide one copy of the following items in your proposal. Indicate the page number where the item is located.

SECTION	PAGE NUMBER
<input type="checkbox"/> Section A – Proposal Checklist (<i>this page</i>)	_____
<input type="checkbox"/> Section B – Certification	_____
<input type="checkbox"/> Section C – Organization Profile/ Experience	_____
<input type="checkbox"/> Section D – Acknowledgements	_____
<input type="checkbox"/> Section E – Scope of Service (If submitting more than one proposed project, label Section E1; Section E2, and so forth)	_____
<input type="checkbox"/> Section F – Applicant Attachment	_____
<input type="checkbox"/> Section G – ESG-CV Cost Proposal / Budget	_____

Any response that applicants find difficult to paste into the “Applicants Response” boxes in any section of the RFP, shall be pasted in Section F. When pasting attachments to Section F, label the attachments “Attachment 1”, “Attachment 2” and so forth. Enter the

corresponding attachment number into the “Applicants Response” box with the words “See Section F.”

List all attachments included in this Section. Please use additional pages to list attachments if necessary.

Attachment Number	Document Title	Page Number
Attachment 1	_____	_____
Attachment 2	_____	_____
Attachment 3	_____	_____
Attachment 4	_____	_____
Attachment 5	_____	_____
Attachment 6	_____	_____
Attachment 7	_____	_____
Attachment 8	_____	_____
Attachment 9	_____	_____
Attachment 10	_____	_____
Attachment 11	_____	_____
Attachment 12	_____	_____
Attachment 13	_____	_____
Attachment 14	_____	_____
Attachment 15	_____	_____
Attachment 16	_____	_____
Attachment 17	_____	_____
Attachment 18	_____	_____
Attachment 19	_____	_____
Attachment 20	_____	_____

Section B: Certification

I, _____, a duly authorized agent of
Printed Name of Agent/Officer

_____, hereby certify that
Name of Organization

_____ by submission of this
Name of Organization

proposal in response to this RFP are true and agree upon contract award to carry out the requirements specified and obligations set forth therein.

Signature _____ Date _____

Title of Agent/Officer _____

Section C: Organization Profile/ Experience

This section of the proposal is designed to establish the applicant as an entity with the ability and experience to operate the program as specified in the RFP. The Organization Profile should be concise and clear, and include descriptive information regarding service delivery. The following information must be provided:

1. **List Applicant's legal business name and legal business status (i.e. partnership, corporation, etc.):**

RESPONSE:

2. **Overview of organizational structure, services or activities performed, including:**

- a. Roster of Board of Directors, including officers (President, Vice President, etc.). Include name and affiliation.
- b. Organizational chart. The organizational chart shall clearly identify all staff members and their position that will provide services under this contract.
- c. The number of years in business under the present business name, as well as prior business names, and the number of years of experience providing the proposed, equivalent or related services
- d. Organization size - number of staff
- e. Location of the office(s) from which the work under this contract will be provided and the staff allocation at that office.

RESPONSE:

3. **Provide your Organization's mission statement.**

RESPONSE:

4. **Grant & Contract Award History for All Applicants**

Provide a list detailing all the grants/contracts that your Organization has been awarded during the last three years (from 2018 to 2020), specifying the following:

- a. Project Name & Contract Term: start year and end year
- b. Funding Agency/Contracting Agency: contact name, email, and phone number
- c. Contract Amount: total contract dollar amount

- d. Summary of Contracted Services: list of general services, total service units and/or clients, target population, and location of services

RESPONSE:

Project Name	Contract Term	Funding/Contracting Agency Contact	Contract Amount	Summary of Contracted Services
---------------------	----------------------	---	------------------------	---------------------------------------

- 5. **This Request for Proposal is funded by federal and/or state grants.** Applicants shall go to the Federal Exclusion List- System for Award Management (SAM) website and submit with their proposals verification that their organizations are not listed as being debarred by the following registries: <https://www.sam.gov>
 - a. Central Contractor Registry (CCR)
 - b. Federal Agency Registration (FedReg)
 - c. Online Representations and Certifications Application (ORCA)
 - d. Excluded Parties List System (EPLS)

The System for Award Management (SAM) is the Official U.S. Government system that consolidated the capabilities of CCR/FedReg, ORCA, and EPLS. If awarded a contract, awarded vendor must notify the County immediately if debarred at any time during the contract period.

RESPONSE:

Section D: Acknowledgements

1. Clarifications, Exceptions, or Deviations

All applicant(s) shall describe any exception or deviation from the requirements of the RFP. Each clarification, exceptions, or deviation must be clearly identified. If the vendor has no clarification, exceptions, or deviation, a statement to that effect shall be included in this section.

The following contractual terms are **non-negotiable**.

- Indemnification
- All insurance terms
- Termination
- Ownership/Use of Contract Materials and Products
- Disputes
- Governing Law
- Confidentiality
- Subcontractors
- Reporting Requirements

Do you have any other exceptions/deviations? If so, please provide an explanation:

RESPONSE:

2. Evidence of Insurability/Business Licenses

All Applicants shall submit evidence of all required insurance. An ACORD cover page will suffice and if awarded the contract the Applicant has ten (10) calendar days to produce the required insurances including a certified endorsement naming the County as additionally insured. The Applicant shall certify to the possession of any and all current required licenses or certifications. The Applicant is not required to purchase additional insurance until this bid has been awarded. Provide a copy of current business license or other applicable licenses.

3. Provide Applicant's proof of non-profit status, if applicable:

RESPONSE:

Section E: Scope of Services

Applicants requesting funding for different project type components are required to submit separate scope of service for each project type. Example of this include:

- A program that contains an emergency shelter component such as hotel/motel vouchers and street outreach using vaccine ambassadors.. These are separate projects.

Applicants are required to address all sections listed in the Scope of Services by providing a complete and concise response within a **maximum narrative of 10 pages per scope of service**.

I. Project Type

- Indicate all the projects you are submitting in this proposal by checking the box that applies. You are required to submit a separate Scope of Service for each Project Type listed. Agencies applying for funds should also prioritize the use of ESG-CV (Round 2) funds for Rapid Rehousing to assist households experiencing literal homelessness move to the safest location possible—housing. Additionally, agencies applying for funding should prioritize the use of ESG-CV (Round 2) Rapid Rehousing funds to assist households staying in non-congregate shelter move to housing and prioritize the use of ESG-CV (Round 2) funds for Emergency Shelter as needed while providing pathways to housing from emergency shelter. Homeless Prevention may be allowed only if the applicant can demonstrate that all homeless individuals (sheltered and unsheltered) within their COC Service Area per the most recent point-in-time (PIT) count are already housed or will be housed with current ESG-CV or other sources of funding. As such, IVCCC will not be funding Homelessness Prevention activities.

1. Project Type: Services

- Emergency Shelter (ES)***
- Rapid Rehousing (RRH)***
- Street Outreach (SO)***
- HMIS***

II. Project Activity

A. Program Design (20 points)

Provide an overall description of your services and administration of your project. Describe how your project will prevent, prepare for, and respond to

coronavirus among individuals and families who are experiencing homelessness or receiving homeless assistance and how your program will support additional homeless assistance and homeless prevention activities to mitigate the impacts created by coronavirus.

Per direction from HCD, for Rapid Rehousing (RR) activities, no subpopulation targeting will be permitted except if documentation of all of the following is provided to the Department prior to the award of funds for these activities and is approved by the Department:

1. Evidence that there is an unmet need for these activities for the subpopulation proposed for targeting; and,
2. Evidence that there is existing funding in the Continuum of Care Service Area for programs that address the needs of the excluded populations for these activities.

Any long term projects that require payment after that date that the project ends are not an appropriate use of ESG-CV funds.

Funds need to be fully expended by July 30, 2022, however it is expected that these funds will be spent before that date as the coronavirus pandemic is a quickly evolving situation and assistance needs to be dispersed as quickly as possible to help the affected population.

Emergency Shelter funds may be used only for the costs of providing emergency shelter during the period beginning on the date the grantee began preventing, preparing for, and responding to coronavirus and ending on January 31, 2022 per the HUD CPD Notice 20-08. **Emergency Shelter funds must be fully expended by January 31, 2022.**

It is required that funding will be expended as follows:

Percentage of ESG-CV (Round 2) Award	Expenditure Deadline
25%	September 30, 2021
50%	November 30, 2021
75% of RRH, SO, HMIS or 100% of ES	January 31, 2022
Final Expenditure Deadline for RRH, SO, HMIS	July 30, 2022

Please provide a detailed description of the program or activity proposed to be funded with ESG-CV funds. Be sure to address the critical factors listed as well as other program details:

- Impact of the coronavirus pandemic upon the applicant and the response to the critical needs of the community by providing services to prevent,

- prepare for, and respond to increased demand for services
- Impact of the coronavirus pandemic upon the applicant’s initial operating budget and subsequent adjustments.
- Years of experience assisting the community and qualifications of staff that will be assisting
- The number of persons served, and the level of service provided, since the June 1, 2020, known as COVID19 “impact date.”
- The proposed uses of the ESG-CV funds.

B. Applicant Experience (20 points)

Provide sufficient details to determine experience implementing activities similar to those in the proposed eligible activities. Considered in the rating, in this area, will be a review of the proposed detailed budget requested in Section G. At a minimum, specify the following:

- Provide a description of experience (history) working with the homeless population and those at risk of homelessness.
- How will experience allow the agency to transition to provide those services with the additional factor of the coronavirus?
- If applicant has received ESG funding in one of the last 3 years:
Has HCD terminated grant funding?

Has there been any unresolved monitoring findings in ESG that pose a substantial risk to HCD?

Have annual reports been submitted in a timely manner for ESG grants?
- Describe the program’s client intake and participation selection/assessment process. Explain how persons are accommodated on evenings and weekends (e.g. 24-hour staffing at shelter, phone, monitoring, referral, etc).
- In the last 12 months, what is the number of all clients who have exited your Program successfully and have moved into permanent, transitional, or sober living? How does your agency determine success?

C. Impact, Ability and Effectiveness (35 points):

Describe how the proposed project meets the need of the target community and how funds will be utilized.

- What is the impact of your agency’s work within the community? Number of persons placed and total persons served will need to be addressed.
- How many clients has your agency assisted since the Imperial County coronavirus impact date of June 1, 2020? How many clients are proposed to be served per year?
- How many paid staff members will be involved in providing ESG-CV services? How many volunteers will be involved in providing ESG-CV services?

- Until ESG-CV reimbursement is received, will the agency's financial capacity allow the agency to provide the services?
- What communities will services be offered in and/or implemented?
- The Notice of Funding Availability requires that none of the ESG-CV funds provided under the CARES act may be used to require people experiencing homelessness to receive treatment or perform any prerequisite activities as a condition of receiving shelter. Does your agency provide a Housing First approach in assisting clients for Emergency Shelter, Street Outreach, and Rapid rehousing?
- Describe the client intake process, client eligibility requirements for each service and the current record keeping process to ensure protection of the clients' sensitive information.
- Describe the case management that is provided while clients are in the program and after clients are no longer in your program. Do you have follow-up with these clients? If so, how often and for how long after the clients are no longer in the program?

D. Utilization, Expenditure, Reporting and Quality Control of ESG-CV Funds (20 points)

Discuss how the ESG-CV fund will be utilized, spent and reported. Describe the ability of the applicant to readily utilize and expend the ESG-CV funds.

At a minimum, describe your anticipated performance in the measures listed below. You may also include additional performance measures as appropriate.

Anticipated Performance Measures

- Describe your plan for measuring the performance of your project, including readiness to utilize funding, data collection, reporting, analysis and quality control.
- Describe the types of internal procedures in place to adequately monitor program expenditures. Discuss how often the expenditures are monitored and who completes the quality control review of expenditures and documentation supporting expenditures?

E. HMIS (5 points)

- HMIS is a required reporting system unless authorized to use a similar reporting system based on being a part of special population. Does your organization utilize HMIS? If your answer is NO, identify what type of reporting and tracking system your organization utilizes and if your agency plans to obtain HMIS.
- HMIS agency data sharing is required unless part of special population. Do you agree to data sharing?

III. Service Area

Indicate the service area for your project. Proposals must align with a city/unincorporated area of the county where a shelter crisis has been declared for projects seeking support for rental assistance or subsidies and capital improvement eligible activity projects physically located within jurisdictional boundaries.

RESPONSE: Select all that apply.

- | | | | | |
|-------------------------------------|---|--|--------------------------------------|--------------------------------------|
| <input type="checkbox"/> Andrade | <input type="checkbox"/> Bard | <input type="checkbox"/> Bombay
Beach | <input type="checkbox"/> Brawley | <input type="checkbox"/> Calexico |
| <input type="checkbox"/> Calipatria | <input type="checkbox"/> Desert
Shores | <input type="checkbox"/> El Centro | <input type="checkbox"/> Heber | <input type="checkbox"/> Holtville |
| <input type="checkbox"/> Imperial | <input type="checkbox"/> Niland | <input type="checkbox"/> Ocotillo | <input type="checkbox"/> Palo Verde | <input type="checkbox"/> Salton City |
| <input type="checkbox"/> Seeley | <input type="checkbox"/> Thermal | <input type="checkbox"/> Westmorland | <input type="checkbox"/> Winterhaven | |

Section F: Applicant Attachment

For responses that Applicants are unable to paste into the “Applicants Response” boxes in any section of the RFP, Applicants shall paste those responses in Section F. When pasting attachments to Section F, label the attachments “Attachment 1”, Attachment 2” and so forth. Enter the corresponding “Attachment Number” into the “Applicants Response” box as shown in the example below:

Example:

Section C Organization Profile and Experience

This section of the proposal is designed to establish the Applicant as an entity with the ability and experience to operate the program as specified in the RFP. The Organization Profile should be concise and clear, and include descriptive information regarding service delivery. The following information must be provided as follows:

1. Business name and legal business status (i.e. partnership, corporation, etc.)

RESPONSE: Located in “Attachment 1”

2. Proof of non-profit status, if applicable

RESPONSE: Located in “Attachment 2”

Section G: Cost Proposal

In this section, please complete and include the Cost Proposal Sheet, and Budget Narrative. The County reserves the right to negotiate final fees with the selected Contractor(s). Proposals must fully describe all costs for the entire term of the service/project. Expenses not included in the Line Item Budget will not be reimbursed. Applicants may also include any other documents as information to further explain the proposed costs. **In addition to the other documents provided, please attach a detailed budget with line item details.** Note: Administrative costs are not eligible for direct cost funding unless it is directly related to carrying out a service for the purposes of this funding.

Submit a different budget and narrative for each different Scope of Service / Project.

BUDGET CATEGORIES	DESCRIPTION OF SERVICES (PROPOSED)	AMOUNT REQUESTED
Emergency Shelter		\$
Street Outreach		\$
Rapid Rehousing		\$
HMIS		\$
TOTAL		\$

Since ESG-CV funds are limited, selected applications may not receive full awards. If you were not to receive all funds requested, would you still be able to implement the program or project proposed? Yes No

Budget Narrative

In the space below, applicants shall provide the budget narrative that includes a detail of the proposed services to be provided, including a calculation for the amount requested. Applicants requesting cash advance payment as an option instead of reimbursement of claims should explain the need for their request in this section

RESPONSE: