



**IMPERIAL VALLEY
CONTINUUM OF CARE COUNCIL
2020 EMERGENCY SOLUTIONS
GRANT PROGRAM
BALANCE OF STATE ALLOCATION
REQUEST FOR PROPOSALS**

Issued Wednesday, June 10, 2020

DEADLINE FOR SUBMISSIONS:

Friday, June 26, 2020 at 4:00 PM (PST)

**County of Imperial Procurement
1125 Main Street, El Centro, California 92244
El Centro, CA 92243**

Point of Contact:

Debbie Wray
County of Imperial
Procurement
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El Centro, CA 92244
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PROPOSALS MUST BE SUBMITTED BY THE SPECIFIED DATE AND TIME. APPLICATIONS WILL NOT BE CONSIDERED IF RECEIVED AFTER THE DUE DATE AND TIME. AN AMENDMENT IS CONSIDERED A NEW PROPOSAL AND WILL NOT BE ACCEPTED AFTER THE SPECIFIED DATE AND TIME.

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PART I – REQUEST FOR PROPOSALS

A. Overview

The Imperial Valley Continuum of Care Council (IVCCC) would like to invite qualified applicants to apply for funds to address the needs of homeless individuals and individuals at imminent risk of homeless in the Imperial County.

The California Department of Housing and Community Development (HCD) is pleased to announce the availability of new federal funds for the 2020 Emergency Solution Grant (ESG) Program Balance of State (BoS) through a Notice of Funding Availability (NOFA). The 2020 estimated BoS allocation set aside for Imperial County is **\$322,956**.

Continuum of Care Councils (CoCs) are responsible for recommending applicants to HCD for funds available under their NOFA. Therefore, qualified applicants interested in applying must submit their ESG BoS application for review to the IVCCC no later than:

Friday, June 26, 2020 at 4:00 PM (PST)

The 2020 ESG Balance of State NOFA, application form along with federal and state regulations are posted on the [ESG website: http://www.hcd.ca.gov/grants-funding/active-funding/esg.shtml](http://www.hcd.ca.gov/grants-funding/active-funding/esg.shtml).

Additional information and links will also be made available through the IVCCC website: <http://www.cociv.org>.

B. BACKGROUND

HCD receives funding from the United States Department of Housing and Urban Development (HUD) for the ESG program. The 2020 ESG Balance of Allocation NOFA outlines application requirements and timelines for recommended applicants. Funding in the BoS allocation is made available based on recommendations from a CoC in two ways:

1. **Regional Competition Funds:** Through [regional competitions](#) within three geographic regions (Northern Region, Bay Area Region, Central and Imperial Valley Region) pursuant to 25 CCR 8404 (a) (3); and
2. **Non-Competitive RR Funds:** Through a [noncompetitive process](#) for Rapid Re-Housing (RR) activities.

CoCs recommended applicants are eligible to apply for both the non-competitive RR funds and the regional competition funds.

The ESG program provides funding for the following objectives:

- Engaging individuals and families experiencing homelessness.
- Improving the quality of Emergency Shelters (ES) for individuals and families experiencing homelessness by helping to operate these shelters, and by providing essential services to shelter residents.
- Rapidly re-housing individuals and families experiencing homelessness; and
- Preventing families/individuals from becoming homeless.

C. Funding Principles

This Request for Proposal (RFP) adopts the IVCCC Executive Board's established funding principles to guide and prioritize grant allocation. The funding principles are as follows:

- 1 Invest in programs that support Imperial County's service priorities: permanent housing, rapid re-housing, emergency shelters, transitional housing, and supportive services to end homelessness.
- 2 Invest in programs that support Imperial County's homeless population priorities and align with HUD-recommended subpopulations such as veterans, youth, families, and chronically homeless individuals.
- 3 Invest in programs that work towards eradicating homelessness in the region by addressing the underlying causes and lessening the negative impact on individuals, families, and community.
- 4 Invest in programs that address significant service gaps among the chronically homeless and establish accountable, long-term, and sustainable results.
- 5 Invest in programs that support the housing first policy and emphasize on a comprehensive coordinated service delivery approach to wraparound services to ensure successful housing and self-sufficiency outcomes.

D. Funded Activities/Amount

CoCs are responsible for recommending applicants to HCD for funds available under this NOFA. CoCs recommended applicants could apply for both the non-competitive RR funds and the regional competition funds.

1. BoS Non-Competitive Funds
 - a. 50% of the \$322,956, **\$161,478** is earmarked for Non-Competitive funds.
 - b. Eligible activities include Rapid Rehousing, Coordinated Entry, HMIS, Street Outreach and Homeless Prevention.
 - c. Only two (2) applications will be recommended by the IVCCC to be submitted to HCD. There is no minimum or maximum amount required for each application submitted.

regulations. You can also find the link at the **IVCCC website:**
<http://www.cociv.org>.

1. CoCs are responsible for recommending applicants to HCD for funds available under this NOFA. CoC recommended applicants could apply for both the non-competitive RR funds and the regional competition funds.
2. Attendance to an Applicant Conference & Technical Assistance Workshop is a **mandatory requirement** scheduled for Monday June 15th at 10:00 AM for those that have an intent to apply for funding. Please see link below to register.

Applicant Conference & Technical Assistance Workshop

Date: Monday June 15, 2020

Time: 10:00 AM

Location: Via Zoom

Registration: https://us02web.zoom.us/meeting/register/tZcpc-mqrDstEtSb_J1NOQ7CM1sUuo8wyMB5

G. EVALUATION AND SELECTION PROCESS

A non-conflicted Scoring and Ranking Committee appointed by the IVCCC Executive Board will review, score, and rank each proposal that have met the minimum threshold criteria. It is the intent to select proposals that are in accordance with the evaluation criteria set forth below. The Highest possible score is 90 points.

1. METHOD OF AWARD

The scoring and ranking committee's recommendation will be forwarded to the IVCCC Executive Board for final approval of selected recommended proposals. The 2020 ESG Balance of State Allocation Project Ranking will be posted on the IVCCC website: <http://www.cociv.org> by July 2, 2020.

H. PROPOSAL DUE DATE AND SUBMISSION OPTIONS

All proposals must contain **one (1) ESG original with required signature and one (1) scanned on USB** of the proposal must be delivered to **Imperial County Procurement at 1125 Main Street, El Centro, California 922443**, by the date and time indicated below. *A late proposal will be deemed ineligible for review.* No faxed proposals will be accepted. Submission instructions:

Regular or overnight mail, postmarked **OR** hand delivered by 4:00 PM (PST) on **Friday, June 26, 2020:**

Imperial County Procurement

2020 ESG Program Balance of State Application

Attention: Debbie Wray

1125 Main Street, El Centro, California 92244

California HCD Balance of State Allocation Application Scoring Tool			
Factor	Criteria	Max Points	Score
Applicant Experience	<p>Length of experience implementing the proposed eligible activity or activity similar to the proposed activity.</p> <p>For applicants who have received ESG funding in at least one of the past three years (e.g. 2017, 2018, or 2019), a maximum of 20 points will be deducted for the following:</p> <ul style="list-style-type: none"> • HCD has not terminated or disencumbered ESG grant funding. • The applicant has unresolved monitoring findings in ESG that pose a substantial risk to HCD; or • The applicant has not submitted annual reports in a timely manner for ESG grants. 	20	
Program Design	<p>Quality of the proposed program in delivering eligible activities to participants consistent with the CoC's written standards and state ESG Regulation section 8409 Core Practices. The CoC representative must self-certify the Core Practices Table in the application is true and correct.</p> <p>In making determinations under this rating factor, HCD may examine such things as CoC written standards for the proposed activity; provider guidelines governing activity operations; program rules for clients; the reasonableness of program staffing patterns, and the activity budget relative to program design, target population, and local conditions.</p>	20	
Need for Funds	<p>Need for funds is based on whether the application activity and subpopulation targeting, if any, meets a high need for the community as identified by the CoC, in a manner that is consistent with Core Practices.</p> <p>Need is supported by data and analysis provided by the CoC, including, but not limited to, HMIS data and data from the most recent Point-in-Time Count of homeless persons published by HUD.</p>	10	

<p>Impact and Effectiveness</p>	<p>Scoring for the performance outcomes in the impact and effectiveness-rating factor will be evaluated using data from HMIS for federal fiscal year October 1, 2018 – September 30, 2019, or for those projects not in operation during this entire time, the most recent 12-month period. For data coming from victim service providers, data from a HUD-compliant comparable database may be used.</p> <p><u>Project-level performance data – up to 24 points</u> The project level measures are as follows: 1) Average length of project participation for individual leavers CoC Program HMIS Manual</p> <p>2) Leavers exiting to permanent housing. Scores assigned will be based on relative success rate. For project-level performance metrics, programs of the same activity type (i.e. SO, ES, RR) will only be compared against programs of that same activity-type.</p> <p><u>System-Level Performance Data – up to 6 points</u> Reports submitted by the CoC must be consistent with HUD’s May 2015 System Performance Measures. Scoring will be based on the CoC Service Area’s shown improvement in either of the following two measures over the 12-month period ending September 30, 2019: 1) The Change in Exits to Permanent Housing. (Measure 7b1, or as may be renumbered by HUD); or 2) Increases in the number of Chronically Homeless served, as measured under Metric 3.917, or as may be renumbered by HUD.</p>	<p>30</p>	<p style="background-color: yellow;"></p>
<p>Cost Efficiency</p>	<p>Using HMIS and expenditure data for federal fiscal year October 1, 2018 – September 30, 2019, or, for those programs not in operation during this entire time. Applications will be evaluated based on the average cost per exit to permanent housing based on the total program expenditures for the proposed activity and the number of exits to permanent housing. CoC Program HMIS Manual</p> <p>For data coming from victim service providers, data from a HUD-compliant comparable database may be used.</p> <p>HCD may require additional documentation to verify the accuracy of the information provided. If this occurs, the applicant shall promptly provide such documentation.</p>	<p>10</p>	<p style="background-color: yellow;"></p>
<p>TOTAL</p>		<p>90</p>	<p>0</p>